# MedCruise 55th GA Internal Matters meeting

Wednesday, 2 October 2019
Antibes, France



**#PortsTogether** 

### Agenda

- Approval of previous minutes
- Membership & Finances
- Ports & Cities/Destinations
- Professional Development Course
- North Africa
- Black Sea
- European Union Affairs
- Cooperation with other Associations

- Marketing & Promotion
- New & Mature Source Markets
- Projects & Studies
- Environmental issues
- Partnership & Upcoming Events
- Constitution amendments
- Secretariat
- Arising matters

Approval of minutes





## Approval of the minutes of 54th GA Internal Matters meeting held in Kusadasi on 8 May 2019





### We are 72 regular members

#### Pending payment

- Balearic Islands
- Canarian Ports
- Civitavecchia
- Egyptian Ports
- La Spezia
- Odessa
- Portoferraio





#### We are 30 associate members

#### **Pending payment**

- Puertos del Estado
- Mercantile Marine Shipping
- Perez y Cia
- Samer & Co Shipping
- Transcoma Cruise & Travel
- Tura Turizm



Members requested to withdraw



#### Port members:

 No port members requested to withdraw since three GAs ago (Valletta, Lisbon, Kuşadasi)

#### **Associate members:**

Alfaship

New members

### New members to be welcomed in the 55<sup>th</sup> GA



**New Associate members** 

- Turkish Chamber of Shipping (seconded by Ege Port, Kuşadasi)

### Positive developments



#### **Potential Regular members**

- Haifa, Israel
- Missolonghi, Greece
- Batumi, Georgia
- Sochi, Russia (Observer)
- Sevilla, Spain
- Cádiz, Spain
- Port-Vendres, France (Observer)
- Setubal, Portugal

#### **Potential Associate members**

- Türklim, Turkey (Observer)
- Paradis Travel Agency, Romania (Observer)
- TMA, Spain (Observer)
- ASTICAN, Spain (under analysis)
- Hospital Perpetuo, Spain (under analysis)
- Doris, France (under analysis)
- Toorbee, Greece (under analysis)
- Intermarine Management Group, Russia
  (Observer) #PortsTogether

Associate members



# Associate members questionnaire about what they expect from MedCruise



www.surveymonkey.de/r/MNGW8TY



### Incomes & expenses 30 June 2019



	Budget 2018	Income/ Expenditures 2018	Balance 2018	Budget 2019	Income/ Expenditures 2019	Balance 2019	Budget 2020
TOTAL INCOME	€414.200,00	€414.381,64	€181,64	€445.400,00	€411.260,53	(€34.139,47)	€438.400,00
TOTAL EXPENDITURES	€553.634,00	€551.958,58	€1.675,42	€497.400,00	€305.808,55	€191.747,88	€573.600,00
1- Events	€179.000,00	€197.388,37	(€18.388,37)	€108.000,00	€100.597,62	€7.402,38	€223.000,00
2- Promotion, advertising, PR	€124.834,00	€111.580,05	€13.253,95	€157.500,00	€72.326,51	€85.173,49	€101.500,00
3- Visits: Ports, cruise lines, participation events	€26.000,00	€52.092,16	(€26.092,16)	€30.000,00	€36.395,70	(€6.395,70)	€46.000,00
4- Remuneration & accountants costs	€156.100,00	€146.854,34	€9.245,66	€108.100,00	€60.116,16	€47.983,84	€149.000,00
5- Administration	€13.200,00	€21.522,11	(€8.322,11)	€12.700,00	€3.043,46	€9.656,54	€0,00
6-Equipment	€3.500,00	€5.453,95	(€1.953,95)	€3.100,00	€1.531,56	€1.724,87	€4.100,00
7 -Projects	€51.000,00	€17.067,60	€33.932,40	€78.000,00	€31.797,54	€46.202,46	€50.000,00
Budget Balance (Income-Expenses)	(€139.434,00)	(€137.576,94)		(€52.000,00)	€105.451,98		(€135.200,00)

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1. La Caixa

€8,156.60

2. La Caixa (term-account)

€250,000.00

**Next Actions** 





- 1. Working on attracting new members
- 2. Associate members' proposals analysis after Constitution Amendments Study



Ports & Cities
Destinations

## Cooperation with city councils which deal with tourism phobia



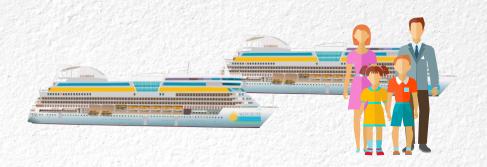
- Barcelona
- Venice
- Dubrovnik
- Balearic Islands

Ports & Cities
Destinations

### **Workshop Ports & Cities**



Meeting with CLIA Europe and Cruise Europe held during Seatrade Cruise Europe





- 1. Launching Promoting destinations' campaign
- 2. Re-launching the survey on how Ports cooperate with Cities and Destinations
- 3. Attending events on cities and destinations in order to strengthen cooperation
- 4. Meeting with city councils together with our members



### **MedCruise**

Professional Development Course 2019

@ CETENA

25-27



Hosted by Ports of Genoa and Savona







E CETENA



Virtual Reality & Story Telling

This Certificate Presented to

Cristina De Gregori Autorità di Sistema Portuale del Mar Ligure Occidentale



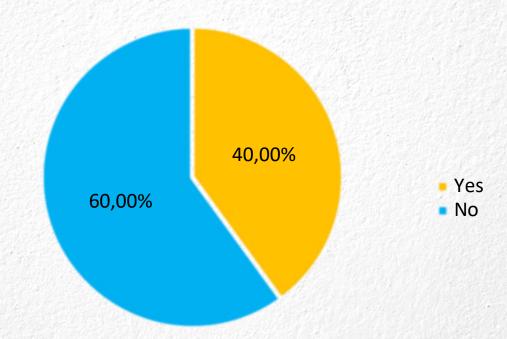
Genoa and Savona 26-27 June 2019



# Did you participate in the Professional Development Course 2019?

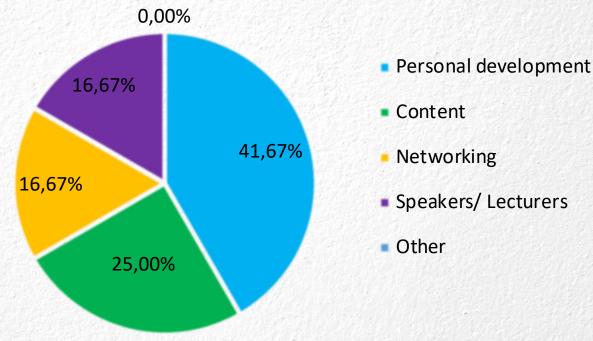


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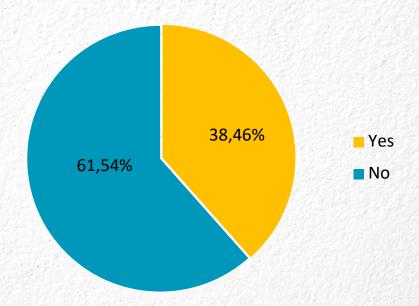
## Please specify the main reason for attending:





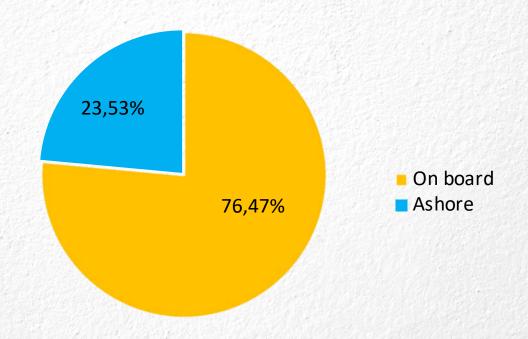
## Would you like the same PDC to be repeated/duplicated?





# Would you prefer the next PDC edition to take place On Board or Ashore?







### Benefits (as are written)



- Working in a team, changing my work scenario
- Learning, work in group, meet new people
- Teamworking/Networking
- I enjoyed the team building part and learning new skills on team working
- Open mind and negotiate between different points of view
- The possibility to share experiences with others colleagues



### Suggestions for improvement (as are written)



- Port/City contents
- I would like to focus on effective communication techniques/strategies in the port sector
- Something that is more related to the industry. Technology in general should be a much better fit than VR
- To invite cruise lines as mentors if possible
- Environmental topics















- 1. Next meeting (Casablanca, Egypt)
- 2. Meeting with North Africa Port Management Association
- 3. Meeting with SG of Morocco Ports
- 4. Visiting potential new members: Casablanca and Agadir
- 5. Working on agreed actions



### **Black Sea Working Group**









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### **Black Sea Working Group**

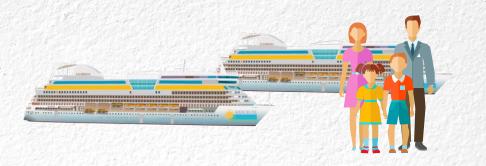








**BSEC** event in fall 2019





- 1. Next meeting (Varna/Burgas)
- 2. Visiting potential new members: Sochi and Batumi
- 3. Working on agreed actions
- 4. Event with BSEC







### **European Ports Forum**

MedCruise is participating in both sub-groups with a representative in each one:

- Blue growth: not launched yet
- Sustainable ports: launched 8th April 2019



EUROPEAN COMMISSION DIRECTORATE-GENERAL FOR MOBILITY AND TRANSPOR

Directorate D - Waterbome D.2 - Maritime safety





### **European Sustainable Shipping Forum**

MedCruise will apply to be a member of the new sub-groups related to cruise industry





### Stakeholders Advisory Group on Maritime Security

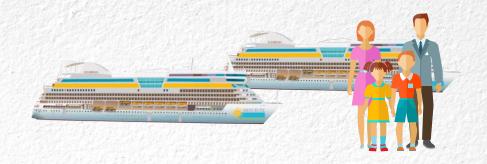
- MedCruise was at the 55th SAGMAS meeting held in Brussels on 23 May 2019.
- MedCruise was at the 56th SAGMAS meeting held in Brussels on 5 September 2019.





## WORKSHOP ON CYBERSECURITY IN THE MARITIME SECTOR

 MedCruise attended the 1st Workshop on Cybersecurity in the maritime sector held in Brussels on 4 September 2019





- 1. Attending Working Groups' meeting of EPF
- 2. Attending next meetings of SAGMAS
- 3. Attending next meetings of ENISA
- 4. Applying for ESSF sub-groups



## Cooperation with UBM/Seatrade



3-year contract to be signed in London the 13th March 2019





09.04.19
3:00pm

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## **Cooperation with Spanish Ports Association**





MoU signed 12<sup>th</sup> March





#### **Cooperation with Assoporti**



## MoU signed 19th March





#### **Cooperation with ELIME**





MoU signed
28<sup>th</sup> May
(Posidonia)





# Turkish Ports Association (Observers)

MoU to be proposed work in progress





#### Croatian Association of port Authorities

MoU to be proposed work in Progress





#### **Ports of Portugal**

MoU to be proposed work in Progress





- -Union des Ports de France
- -Cluster Maritime Français

MoU to be proposed WORK IN PROGRESS







# CEF programme Cruise & Ferry Port Network







#### **Meeting proposed**



Meeting to be held in London (waiting for their reply)





## Building the City Port of 2030



6th – 8th June Riga – Latvia













**RETE** has a technical approach through its Scientific Committee analyzing traffic flows and infrastructures, as well as acting as a promoter, enabler and manager of new knowledge, coordinating the variety of disciplines associated with port cities with a comprehensive approach.



#### **MEDports**





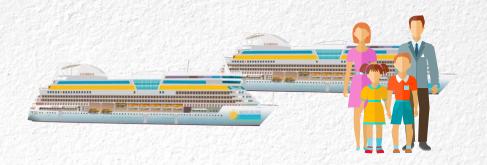


#### Cooperation with CLIA Europe





## Meeting with CLIA Europe held during Seatrade Cruise Europe





- 1. Signing a MoU with MEDports
- 2. Collaboration with National Port Associations
- 3. Meeting with ESPO about Port Funding
- 4. Meeting with IMO representatives
- 5. Meeting with CLIA





he Association of Mediterranean Cruise Ports

# DIGITAL PRESENCE



#### **New Website**



ne Association of Mediterranean Cruise Ports

medcruise2.pre.lawa.es

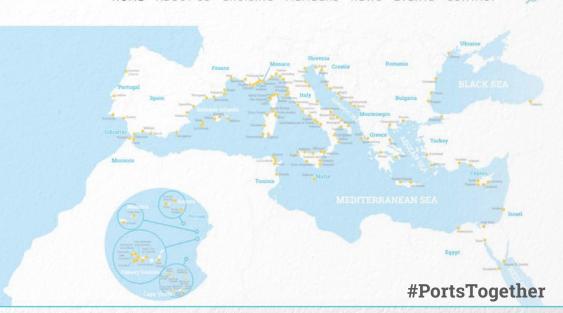








HOME ABOUTUS CRUISING MEMBERS NEWS EVENTS CONTACT





#### **New Website**







#### Port Facts to be downloaded in PDF Proposal of including cruise ships schedule



### **Publications**



> **MedCruise** 2019-20

Yearbook





The Association of Mediterranean Cruise Ports



www.medcruise.com





#### MedCruise appointed member of the recent launched European Ports Forum Sub-group on Sustainable Ports

The Commission Expert Group European Ports Forum (EPF) have met three times since its launching back in December 2017. MedCruise Association, permanent member of the EPF, have attended with success the three mastines.

#### Main tasks of the EPF are to:

- · exchange information on policies and initiatives taken at Commission level, Member State level or by port industry stakeholders and contributing to the priorities identified in the Valletta Ministerial Declaration of 10 April 2017 on the EU Maritime Transport Policy;
- provide advice to the Commission on initiatives to promote and support a uniform implementation of Regulation (EU) 2017/352 establishing a framework for the provision of port services and common rules on the financial transparency of ports.
- support the cooperation between Member States' authorities on matters arising from the implementation of the above-mentioned
- · provide advice, analysis, information and data to the Commission to follow-up and monitor the strategy and actions outlined in its Communication 'Ports: an engine for growth' (COM (2013) 295) and, if necessary, update it:
- · provide advice, analysis, information and data to the Commission on any other matters related to the various Commission policies with an impact on maritime ports.

The first meeting kicked off in establishing the terms of reference and the rules of procedure of the Forum. Of particular interest was the item that would be permanently in the agenda of the EPF, the implementation of the provision of port services and common rules on the financial transparency of ports.

The European Commission gave an overview of the spcoming Regulation milectones and the Member itates were asked to either report progress or to ask

presentations were made during the day by DG Competition and by DG Mare on the blue growth hub. The meeting came to an end with the expert presentation from the European Transport Forum (OECD), which focused on addressing shipping GHD emissions lessons from port-based initiatives. This was complemented by a presentation made by ESPO and FEPORT on the initiatives undertaken by ports in relation to

environment sustainability. In the second meeting, that took place in June 2018, two sub-groups were presented. These were to be launched in 2019 and their Terms of Reference would be:

> Ports as hubs for Wise Growth. The purpose of the Sub-group will be to make suggestions and share good practices among ports as well as to identify and discuss challenges and solutions.

Sustainable Ports Subgroup will promote port greening initiatives and address environmental issues by exchanging information on policies, elaborating guidelines on zero emissions, promoting environmental initiatives such as on shore power supply IOPS), and providing information on any other matters related to environmental policies with an impac on maritime ports.

Third meeting took place in December 2018, Tol of Sustainable Ports Sub-group were approved

and MedCruise applied to become a member MedCruise representative appointment for next three years was not find last week. Toff regarding Ports as hubs for Blue Growth Sub-group will be approved in subsequent meetings.

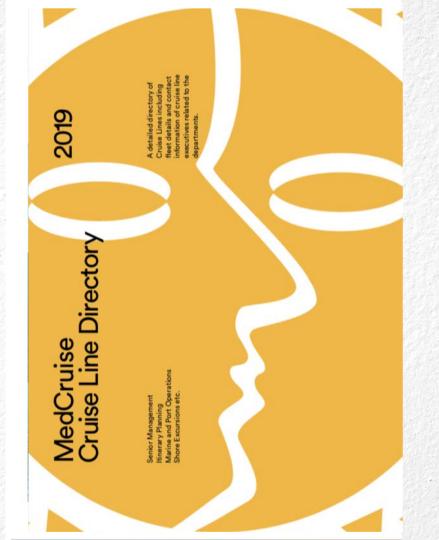
Finally, information regarding financial instruments and opportunities for ports such as CFF 2014-2020 and FFS/FB was netwided for instance, Q1 2019 CEF Transport call for proposals, where ports in comprehensive TEN-T network will be eligible

Issue 01 18.March.2019

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#54MedCruiseGA

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The Association of Mediterranean Cruise Ports

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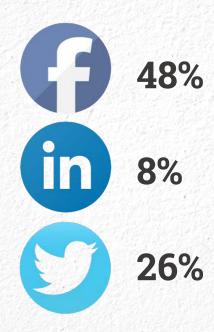
The Association of Mediterranean Cruise Ports

# PRESS & MEDIA



## OBJECTIVE 1. IMPROVE LOYALTY OF MEDCRUISE MEMBERS

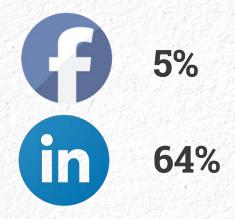




Likes, comments, shares...

## **OBJECTIVE 2. INCREASE NUMBER OF MEMBERS**

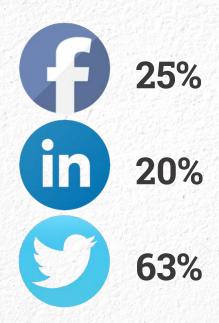




**Total reach and impresions** 

# OBJECTIVE 3. IMPROVE BRAND POSITIONING TO BOOST GROWTH FOR MEDCRUISE AND ITS MEMBERS





Content published by MedCruise

#### **Interviews**





Ever-changing preferences Laura Circaglia, Vice president of Medicules, declinations to new crubes guests MEDITERRANEAN: INTERVIEW

noperation and andiabaration will be

top priorities for MedCruise in 2019.

First formed in 1996

the association works with its 30 associate members from cruise-related

erapsisations and 71 port authorities

Sen, Black Sen, Red Sen, Adviatic Sen,

North Africa and near Atlantic. New, MedCouler is ramping up to

Sustainable growth strategies

Theodora Riga speaks with Rebecca Gibson

MedCruise is tearning up with key associations to help drive the

sustainable growth of the cruise industry in the Mediterranean.

Infrastructure Scoom as PSANCS.

craise port association tenworks. Together

organisations, such as the European Union and proped the Meditotranean and its

The person tasked with managing these

all involved in Threedorn Riggs, ModCrutie's

ing year into the future.

"Our mission

sustainable

is to develop

in ports and

cruise operations

destinations in the

Mediterranean"





### Cruise&Ferry





lines and other key makeholders, in the Mediterraneus and its adjoining man, says Black Sea, Bed Son, Advants Sea and mor Adaptic Sea," she replains. "We strongly believe that he working clouds with artic

and insights from its member purs and

members and the cruise indicary as a whole," constricts Kiga. "This will help to midwelop a unified approach to tackling challenges and capitalising an new appartunities so we can help traine industry in the Med and inadjusting was operate more attackly. We'll also be able to develop ways to lotter promote





people dedicated to and an energy plan in

Valeria Mangiarotti. MedCruise

Huerder is of a similar opinion to thert regarding the harm "hulb" when applied to projec facilities. "This is colda (marketing) reference for a perfect infrastructure and service for turneround cells," he says. "In our opinion the word has lever positive associations: such as overcrowding, berthing problems, long queues. That's why we would never call ourselves a 'hub'.

"We can't see any advertages (in calling our port a hubb as it simply implies that the port is able to handle a high turneround volume." In fact, he says, "This may be a disadventage because partners, cruise lines or other players like environmental activists will then think of runnes as mass tourism industry."

Huerder stresses that, although Columbus Cruise Center themerleven is doing everything possible to decrease its environmental factorist in the offices, on the quay or with regard to company cars - it uses only electric todality. - the community of viction covins whine is a separate matter, no matter how expensive the facilities. offered by a port. Trissible pollution by ships, including cruite ships, is not a metter for ports. We are responsible for our work, while they are responsible for their work."

He acknowledges the role of the cruise sector in minivating ports to become sustainable fuel hubs, but he adds a covest. "If a cruise line asks for shore power or LMG, of course the port is responsible for providing this.

But it should be also co-financed by the originator. "Most of the shipping lines, including graine lines are not willing or able to commit themselves for the long

term. So this scenario is relatively unrealistic." Some cruise locations may see growth-driven by other

port activities. In Scotland, for example, offshore wind

the largest modern cruise ships at Invergordon. The development is being designed to meet the demands of both the energy and the cruise components of the port's business, and will be completed by 2005.

Amsterdam is happier to accept that it fits the bill as far as the accepted definition of a cruise hub is concerned. It too is set to increase its capacity to welcome online ships, with construction under way on

See Canal at Smoklers. Sustainability is also high on Amsterdam's agenda. "Nut ports have a responsibility to take care of all



regether each association's unique

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New markets



#### Asian market - MedCruise WG Asia















- Educational video (with Chinese subtitles) focusing on cruising in the Mediterranean
- Seatrade will play the educational video during the Travel Agent Programme
- Short presentation to the travel agents to complement the video.
- "Online webinar" for Chinese travel agents. This webinar will include the video interview with Carla Salvado
- Promotion distributed via the China Travel Academy WeChat account
- MedCruise logo to be displayed on screen during the training and on event website
- Announcement of sponsorship in event press release
- Story on Seatrade Cruise News on MedCruise participation
- 200 word sponsor profile in event catalogue + 2 delegate places



#### **Mature markets**

Mature markets

#### **Cruise 360 Europe**



## Malta 28-30 Oct 2019



#### OFFER FOR MEDCRUISE PORT MEMBERS

PRICE: GBP65.00 + VAT per person to participate in the event

#### **INCLUDED:**

Day 1 (28th October)

**Morning** - Ship visit onboard Holland America Line's MS Koningsdam including tour, lunch and much more.

**Afternoon** - City walking tour hosted by Malta Tourism Board.

**Evening** - Welcome Party – in the Marina Club.

#### Day 2 (29th October)

**Morning** - Trade Fair in the Cruise Terminal. CLIA would supply one stand for MedCruise as a whole and MedCruise members would be able to talk with CLIA travel agent delegates.

**Afternoon** - Conference sessions onboard Celebrity Cruises' Celebrity Edge, lunch and ship tour.

**Evening** - Drinks reception & Gala Dinner in the iconic Magazino Hall

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## European travel agent forum



Poland 10-13 Nov 2019



The travel sellers selected are all leisure travel sellers focused on all holiday experiences. A very large percentage will have a focus on cruise holidays.

- ETAF will bring in 100 North American sellers
- All are full-time travel advisors who must meet a minimum threshold of \$1 Million USD in annual bookings
- All must represent a diverse book of business with a concentration on European holidays

## **Routes Europe**



Bergen, No 27-29 April 2020



- 1,200 Delegates
- → 100 Airlines
- 300 Airports
- **50** Tourism Authorities
- **4,800** Face-to-face meetings
- 20 Speakers

## Cruise 360 | Trade show



Vancouver (Canada) 12-16 May 2020





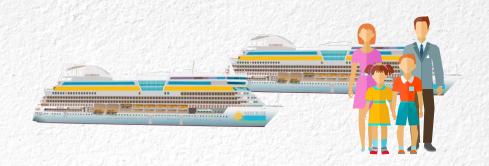
### **Seatrade Cruise Asia 2020**







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- 1. Update Asian Travel Agents database
- 2. Attending Seatrade Cruise Asia/China in October 2019
- 3. Attending Cruise 360 in 2020 (Vancouver): cooperation with National Tourism Board from the Med based in USA
- 4. Study cooperation with airlines: Routes



## Projects & Studies





### **Port Essentials Project**





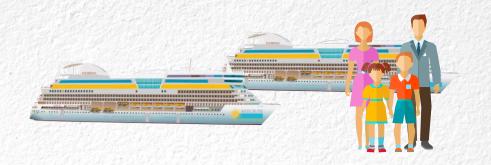






Università
Bocconi
CERTET
Centro di Economia Regionale,
dei Trasporti e del Turismo







- 1. Launching of MedCruise unified survey
- 2. Distribution of MedCruise unified survey
- 3. Cooperation with other projects
- 4. Holland America project



# Development and provision of LNG facilities in cruise ports





#### MedCruise LNG map to be updated on the website

- Have you had in 2019 and for the next two years 2020 2021 call applications by ships using LNG?
- Do you have as cruise ports or terminals applied to cruise companies the discount rate policies for cruises using LNG?
- Do you think it is more appropriate in terms of space and money to supply LNG by barge or by pipeline/truck?

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#### **ESPO Executive Committee meeting**



#### Sustainable development

- Discussion on Air Quality
- Shipping and Climate Change discussion: Optimization of port operations
- Discussion on EU submission to IMO to limit discharge of liquid effluents from scrubbers
- Discussion on the outcome of negotiations on Port Reception Facilities Directive

The Executive Committee is working on the new edition of Green Guide Lines



#### **European Parliament meeting**



#### "Conference of Oceans"

- Discussion about the new proposal (January 2019) about the new directive:
- New EU rules on single use plastic: The amount of plastic marine litter in oceans and seas is growing [...]. Plastic makes up 80-85% of the total number of marine litter items, measured through beach counts.
- New directive 2019 n. 904 (plastic free)



#### Next meetings on environmental issues

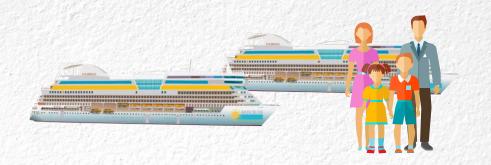


#### **GreenPort Cruise and Congress**

16-18 Oct, Oslo

#### **World LNG Summit**

3-6 Dec, Rome





- 1. Re-launching of LNG survey
- 2. Meeting with PIANC
- 3. Meeting with ESPO
- 4. Attending meetings and events on environmental issues





Date	Event	Place	
23/1/19	Transport Cybersecurity Conference	Lisbon, Po	
12/2/19	LNG Summit	Milan, It	
21/2/19	Premios Excellence Cruceros	Cartagena, Es	
21/2/19	Transpotec	Verona, It	
22/2/19	Black Sea WG	Constanta, Ro	
26/2/19	Launch Working Group North Africa	Tunis, Tu	
4/3/19	127th BoD meeting	Tenerife, Es	
6/3/19	GA Cruise Europe	Bruges, Be	
7/3/19	Cruise and Ferry Port Network	Bruges, Be	
7/3/19	54 SAGMAS meeting	Lisbon, Po	
12/3/19	MOU Puertos del Estado	Madrid, Es	
13/3/19	Seatrade contract signature	London, UK	
19/3/19	OCEANS - The Future of the Blue Planet	Brussels, Be	
19/3/19	MOU Assoporti	Rome, It	
26/3/19	ESPO meeting - Sustainable Development committee	Brussels, Be	
28/3/19	Lanzarote Torusim Board Official Presentation	Lanzarote, Es	



Date	Event	Place
2/4/19	Cruise360	Fort Lauderdale, USA
8/4/19	CLIA Port Summit	Miami, USA
8/4/19	BoD Miami	Miami, USA
8/4/19	1st meeting Sustainable Ports (European ports forum)	Brussels, Be
9/4/19	Seatrade Global	Miami, USA
10/4/19	Blue economy meeting	Brussels, Be
2/5/19	World Tourism Forum	Lucerne, Sw
7/5/19	128th BoD meeting	Kusadasi, Tu
7/5/19	54th MedCruise GA	Kusadasi, Tu
16/5/19	European Maritime Day	Lisbon, Po
22/5/19	20 years aniverssary of the Cruise Club	Seté, Fr
22/5/19	WG on Ferry Security Study	Brussels, Be
23/5/19	SAGMAS-MARSEC	Brussels, Be
23/5/19	Madrid LNG Summit	Madrid, Es
23/5/19	16th ESPO Annual Conference	Livorno, It
28/5/19	5th Posidonia Sea Tourism Forum	Athens, Gr
28/5/19	ELIME meeting	Athens, Gr
29/5/19	Green Shipping & Technology	Athens, Gr



Date	Event	Place	
30/5/19	Adriatic Sea Forum	Ancona, It	
6/6/19	The AIVP Days	Riga, Lv	
12/6/19	European Environmental Ports Conference	Antwerp, Be	
12/6/19	55th GA inspection	Antibes, Fr	
13/6/19	1st GA Healthy Gateways	Hamburg, Ge	
17/6/19	LNG Workshop	Dubrovnik, Cr	
18/6/19	UfM Business Forum	Cairo,Eg	
24/6/19	Maritime Week Gibraltar	Gibraltar	
25/6/19	MedCruise Awards	Genoa, It	
25/6/19	Medports forum	Marseille,Fr	
26/6/19	Professional Development Course	Genoa, It	
13/7/19	Mediterranean Tourism Forum - MEDITOUR	Alexandria, Eg	
17/7/19	Meeting Egyptian Ports	Alexandria, Eg	
18/7/19	WG Black Sea	Istanbul, Tu	
4/9/19	Workshop on cybersecurity in the maritime sector	Brussels, Be	



Date	Event	Place
05/09/2019	SAGMAS 56th	Brussels, Be
05/09/2019	Ocean Partnership Forum 2019	Brussels, Be
09/09/2019	London International Shipping Week	London, UK
10/09/2019	129 BoD Hamburg	Hamburg, Ge
10/09/2019	Consitutuion Committee	Hamburg, Ge
11/09/2019	Seatrade Cruise Awards 2019	Hamburg, Ge
11/09/2019	Seatrade Europe	Hamburg, Ge
25/09/2019	Sustainable Shipping and Ports Forum	Copenhagen, Dk
01/10/2019	130 BoD Antibes	French Riviera, Fr
02/10/2019	55th MedCruise GA	French Riviera, Fr
08/10/2019	Foro Comunicación	Algeciras, Es
09/10/2019	Seatrade Cruise Asia	Shanghai, Ch
09/10/2019	Clarifying Cruise Ship Emissions	Hamburg, Ge
09/10/2019	56th GA inspection	Palamós, Es
15/10/2019	Cruise and Ferry Port Network-ESPO	Oslo, No
16/10/2019	Greenport Cruises & Congress	Oslo, No
17/10/2019	Blue Maritime Summit Marseille Provence	Marseille,Fr



Date	Event	Place
18/10/2019	Italian Cruise Day	Cagliari, It
28/10/2019	Cruise 360 Europe	Valetta, Mt
04/11/2019	World Travel Market	London, UK
04/11/2019	13th UIA Associations Round Table Europe	Brussels, Be
10/11/2019	European Travel Agent Forum	Poznan, Po
13/11/2019	Seatrade 2020 inspeccion	Málaga
14/11/2019	Visiting potential new members	Sevilla/Cadiz
15/11/2019	RETE, Seminario Internacional	Cádiz, Es
25/11/2019	Cabo Verde Ocean Week	Cabo Verde
27/11/2019	International Cruise Summit 2019	Madrid, Es
02/12/2019	I Congreso TUR4all de Destinos Accesibles	Valencia, Es
03/12/2019	CWC World LNG Summit 2019	Rome, It



Date	Event	Place
15/01/2020	Conferencia Internacional de RINA sobre Marine Design	Cádiz, Es
11/02/2020	LNG Summit	Milán, IT
19/02/2020	Cruise Dialog	Cartagena, Colombia
02/03/2020	LNG Congress	Brussels, Be

## MedCruise 55<sup>th</sup> GA





CRUISE LINE GUESTS		
MSC Cruises	Bud	Darr
Marella Cruises	Neil	Duncan
Carnival Corporation	Michel	Nestour
Carnival Corporation	Tom	Strang
Ponant	Edie	Rodriguez
Silversea Cruises (B2B only)	Frederique	Patry
Royal Caribean Cruises	Ana Karina	Santini
Holland America Line	Ryan	Baird
Pullmantur	Richard	Vogel
Costa Cruises	Federico	Bartoli
Scenic	Zeljka	Cimic
Celestyal Cruises	Vassilios	Gazikas
Star Clippers	Aleksander	Bieniek
Silversea Cruises	Justin	Poulsen
Marella Cruises TUI Cruises UK (FAM trip only)	Titilayo Chap	m Abdul
TUI Cruises	Silja	Eisbein
Viking Cruises	Nicolai	Skogland

**#PortsTogether** 

#### MedCruise 55<sup>th</sup> GA





INTERNATIONAL PRESS		
International Cruise and Ferry Review	Jonathan	Ingleton
Cruise Times	Frances	Gannon
Cruise Business Review	Susan	Parker
The Cruise Diaries	Keith	Ellis
Seatrade Cruise Reviwe	Victoria	Philpott
Cruises News	Virginia	López
Cruise Insight	Chris	Ashcroft
Ship2Shore	Angelo	Scorza

#### MedCruise Upcoming GAs



No.	CANDIDATE	EXPECTED
1	French Riviera	2019 Fall
2	Palamós	2020 Spring
3	Málaga (SCMed)	2020 Fall
4	Tarragona	2021 Spring
5	Burgas	2021 Fall
6	Cartagena	2022 Spring
7	Seatrade Cruise Med	2022 Fall
8	Koper	2023 Spring
9	Corfu	2023, Fall

MedCruise Awards

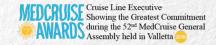
#### **MedCruise Awards 2019**

Hosted by a Ports of Genoa and Savona





- Annual event
- Different categories
- Jury composed by members, BoD and CL & Press
- Trailer video, Booklet, Photocall,
   Historical video, prize, etc
- Gala dinner
- Winner logos post event

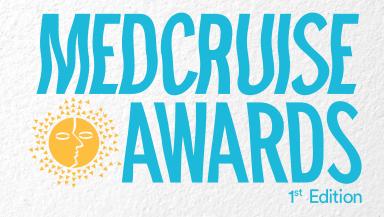






## **MedCruise Awards 2020**

- Annual event
- Different categories
- Jury composed by members, BoD and CL & Press
- Gala dinner









#### **Members of the Committee**

- Porto di Livorno 2000
- Port of Cartagena
- Livorno Port Authority
- Port of Lisbon
- Port of Motril
- Sardinian Ports

- Piraeus Port Authority
- Port of Corfu
- Port of Thessaloniki
- Tunisian Ports
- Port of Constanta
- Ports of Bari and Brindisi





- 25 June 2019, Genoa, Italy
- 10 September 2019, Hamburg, Germany
- 01 October 2019, Antibes, France



## Secretariat team

We are hiring!







#### Internship program agreements

MEDCRUISE

The Association of Mediterranean Cruise Ports

Happy to receive new proposals!











### **MercyShips**





https://youtu.be/vWL4MujgWRw

#### **Patents**



















## Thank you for your attention!

