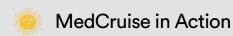


## CONTENTS

\*Hover and Click the windows for visiting the contents

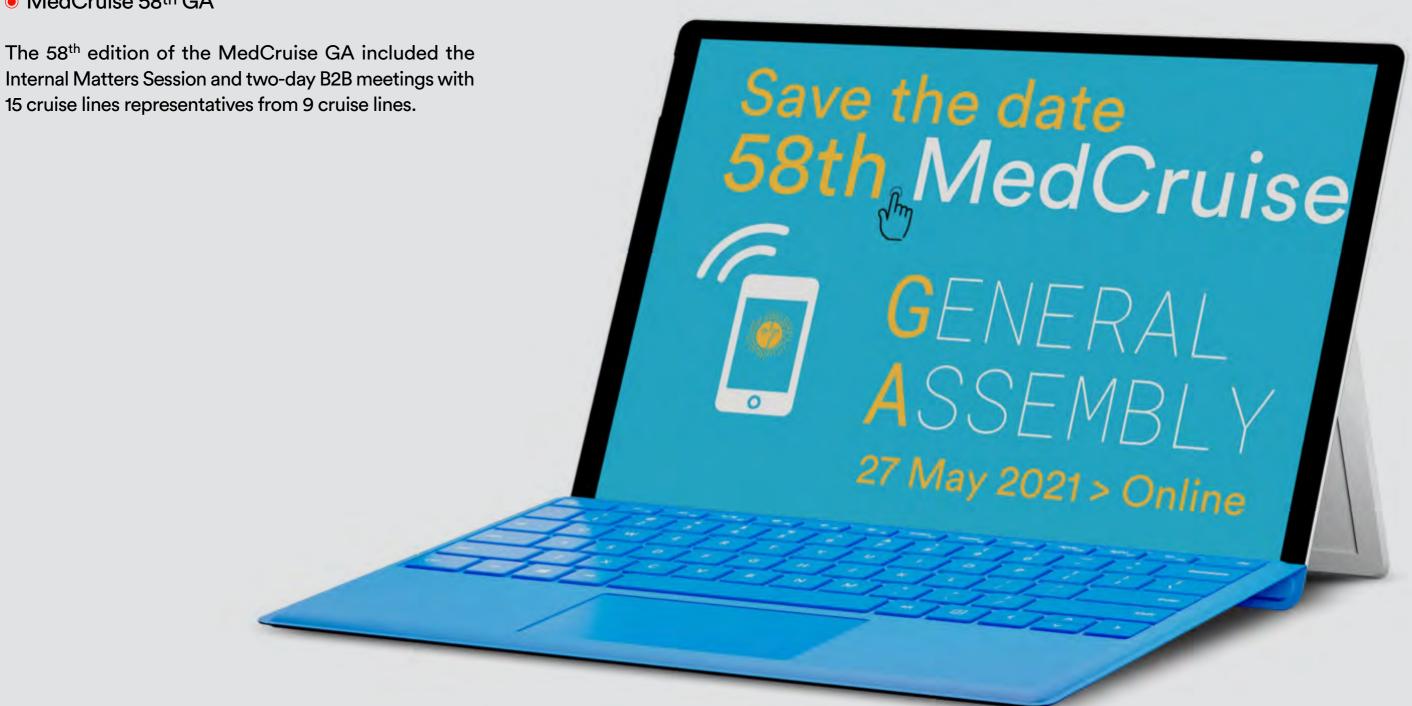




# MEDCRUISE GENERAL ASSEMBLY

#### 27/05

MedCruise 58th GA



MedCruise in Action

2021

# **MEDCRUISE GENERAL ASSEMBLY**

#### 4/11 MedCruise 59th GA, Barcelona

In the first in-person GA after two years, 80 MedCruise members' representatives celebrated the 59th edition of MedCruise GA while 20 more joined online. The 59th MedCruise GA gave us the opportunity to meet and spend time all together again after the COVID outbreak. Internal matters discussed but also MedCruise elected the new President and BoD.







MedCruise in Action

2021

# **MEDCRUISE GENERAL ASSEMBLY**

3/11 #TogetherAgain Cocktail

Finally #TogetherAgain celebrating the 25 Years of Med-Cruise in the occasion of the 59<sup>th</sup> GA in Barcelona, Spain. #PortsTogether.















2021

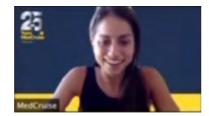
# MEDCRUISE GENERAL ASSEMBLY

#### B2B online meetings

For the first time, MedCruise organized Online B2B meetings as part of the programme of the 2 General Assemblies held in 2021.

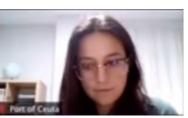
MedCruise #B2B meetings are a well-established Med-Cruise tradition and always part of the programme of the MedCruise General Assemblies, they provide a unique opportunity to meet cruise lines and ports and cruise industry related professionals to discuss emerging and challenging issues, and strengthen business relationships.

#### 28/05 & 04/06





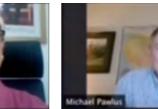


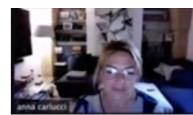














24 & 25/11 & 01/12















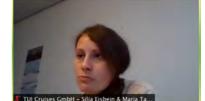












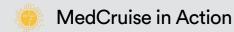












		Cruise Lines participated	Number of meetings
58 <sup>th</sup> GA	53	10	232
59 <sup>th</sup> GA	49	7	191

## Cruise Lines Participated:



Azamara

Carnival Cruise Line

**Carnival Corporation** 

**Crystal Cruises** 

**MSC Cruises** 

Mystic Cruises

Royal Caribbean Group

Silversea Cruises

**TUI Cruises** 

Viking Cruises



**\$SILVERSEA** 

VIKING OCEAN CRUISES

**TUI Cruises** 



Carnival Cruise Line

**Crystal Cruises** 

Holland America Group

RCL Cruises Ltd.

Silversea Cruises

Swan Hellenic

**TUI Cruises** 



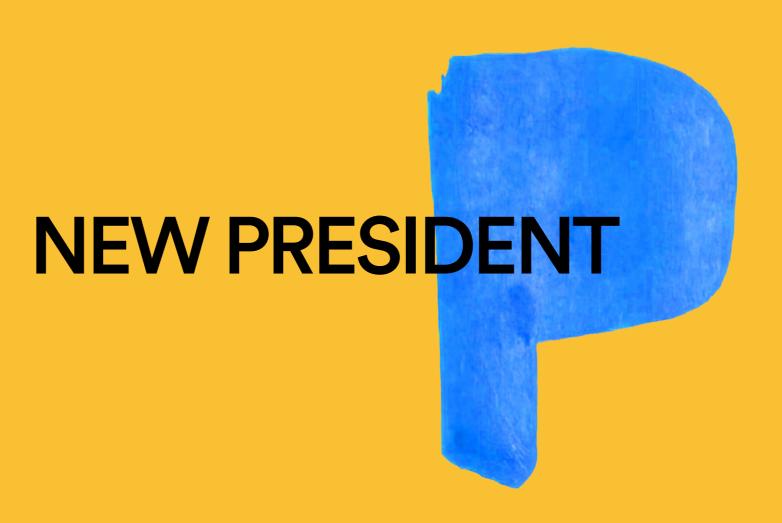












## **NEW PRESIDENT**

The 59th MedCruise General Assembly that was held in Barcelona, Spain, elected Ms Figen Ayan, Chief Port Officer Galataport Istanbul as the new President of the Association representing ports and stakeholders related to the cruise business in the Mediterranean and its adjoining seas.

Born in Paris, Figen Ayan is a French and Turkish citi-

zen. Ayan studied at and obtained her diploma in, "Lettres Modernes" from La Sorbonne – Paris IV in 1994. Since February 2014 Figen Ayan serves as the Chief

Port Officer at Galataport Istanbul. She has been a Ministry of Culture and Tourism professional tourist guide, licensed in the French and English languages, since 1997. From 2011, she has been acting as the Board Member of the international MedCruise Association, representing 140 cruise ports from 21 coun-

tries in the Mediterranean and adjoining seas. She started her professional life in the cruise industry in 1994 at ITS (International Travel Services) company and continued her tourism career in 1999 with Tura Tourism as its Aegean Region Manager. Subsequently, she acted as the Marketing and **Communications Manager** of Global Investment Holdings until 2005. For a period of 6 months, Ayan worked at Arkas-MSC as Port Management Manager for Turkey. She started back at Global Investment Holdings' subsidiary company Global Ports Holding in 2006 as the Marketing Director of Kusadasi, Bodrum and Antalya cruise ports.

She actively contributed to the Business Development department of the company to acquire and insert the cruise ports of Barcelona-Spain and Lisbon-Portugal to their portfolio.

For the past 15 years, Figen Ayan has been attaching importance to personal development and alternative therapies; she participated in international breath trainings, family constellation and various meditative therapies. She is currently an advanced trainee for Somatic Experiencing®, which is a body-oriented approach to the healing of trauma and other stress disorders.

She succeeds in the Presidency Aris Batsoulis, Head of Technical Services & Development Director – PFSO of Corfu Port Authority, who will continue serving the Association as Honorary President – thanked by the new President for his contribution to the MedCruise success throughout the past years.

"I love the cruise industry, ativity, its openness and suled in my over 27-years honour and privilege to and marquee cruise ports Mediterranean and its addent of MedCruise Assomandate," said Figen Ayan for its resilience, its cremany more reasons capcareer. Hence it is a true represent 145 boutique from 23 countries in the joining seas as the Presiciation for the 2021-2024 following her election.

## **NEW BOD**

Along with its President, MedCruise elected its Board of Directors (BoD) members to serve for the period 2021-2024. The members of the new Board of Directors are:

Francesca Antonelli, elected as Senior Vice President (Valencia, Spain) | Lorenzo Vera, elected as Vice President (Motril-Granada, Spain)

Aris Batsoulis, (Corfu, Greece) | Silvia Coppolino (Taranto, Italy) | Cristina De Gregori (Genoa-Savona. Italy)

Aziz Gungor (Kusadasi-Bodrum, Turkey) | Valeria Mangiarotti (Sardinian Ports, Italy) | Doru Mihai (Constantza, Romania) | Jamil Ouazzani (Tangier, Morocco)

Theodora Riga (Thessaloniki, Greece) | Anne-Marie Spinosi (Corsica, France) | Elisa Zamora (Tenerife, Spain)

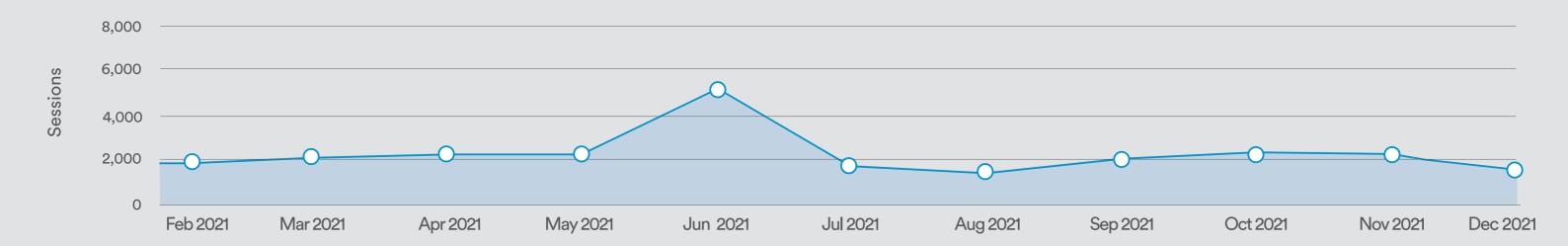


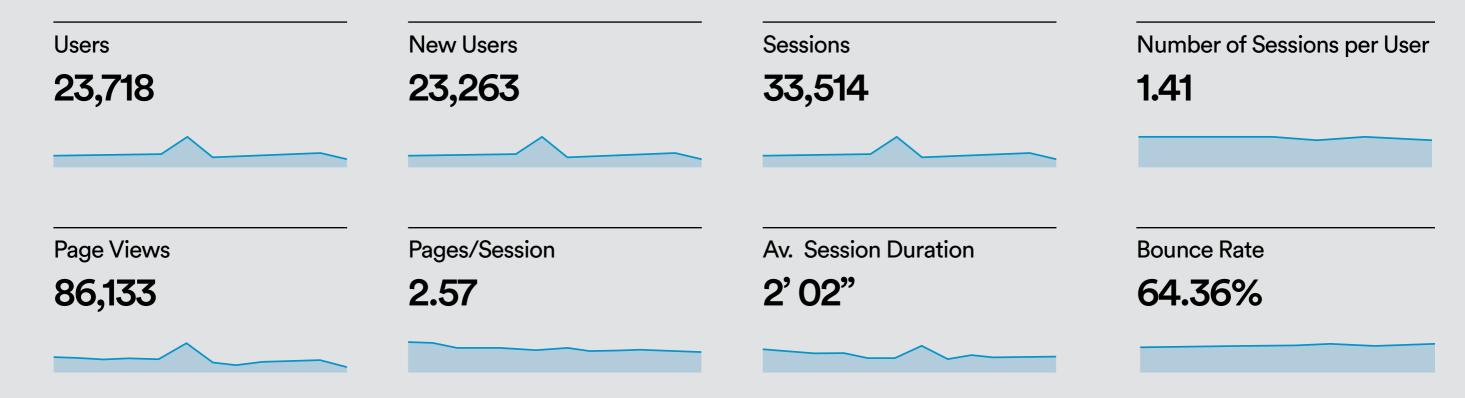


Aimilia
Papachristou
was reappointed
as the Secretary
General of the
Association.



Website Visits & Where are the users located?

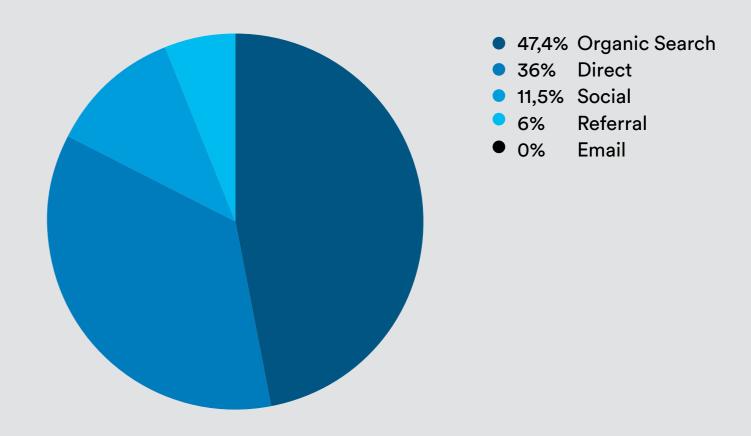




Website Visits & Where are the users located?

Country	Users	% Users
1. United States	3,133	13,27%
2. Italy	2,772	11.74%
3. Spain	2,535	10.74%
4. United Kingdom	1,662	7.04%
5. Greece	1,627	6.89%
6. Turkey	1,239	5.25%
7. Germany	1,052	4.45%
8. France	865	3.66%
9. China	856	3.62%
10. Russia	476	2.02%

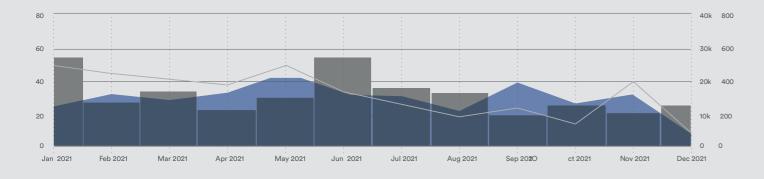
#### Source of the visits



## **FACEBOOK & TWITTER**



Facebook data



**Posts** 

358 +21,.36%

Average N. Reactions

9,63

**API** Daily

**0,15** -79.87%

Av. Daily Reach

0,87

Interactions

3,812

Reactions

**3,446**-40.84%

Comments

53 -75.58%

Shared

313 -81.8%

**Impressions** 

335K -41.36%

**ER** per Impression

3,171% -58.188%

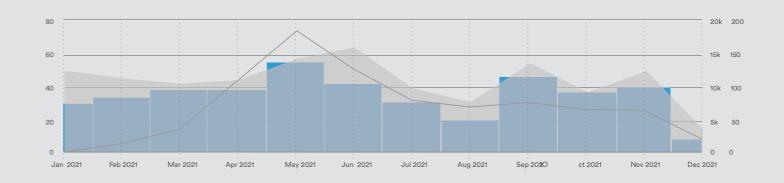
Paid Impressions

173K (40%)

Organic Impressions

172K (40%) -70.23%

Twitter data



**Posts** 

419 +31.35%

ER per Impression

1.537%

**Followers** 

1,835 +4.32%

**New Followers** 

76 -41.09%

**Mentions** 

297 +95.39% Interactions

1,2972

Avg. Interactions

3,1 -29.72%

Likes

1,021 -36.47%

**Answers** 

74

Retweets & Others

202 +20.96% **Impressions** 

84,4K

Organic Impressions

84,4K

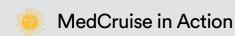
**Paid Impressions** 

Video views

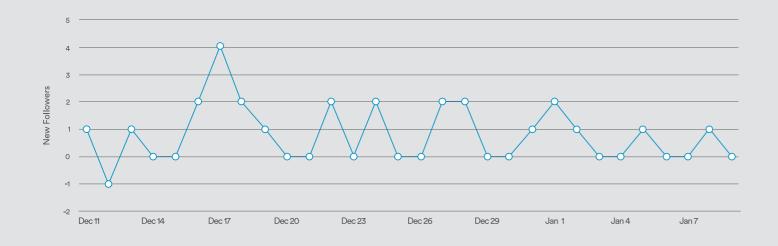
1.051

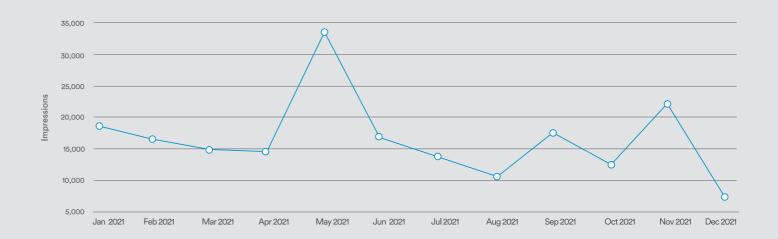
Clicks

150



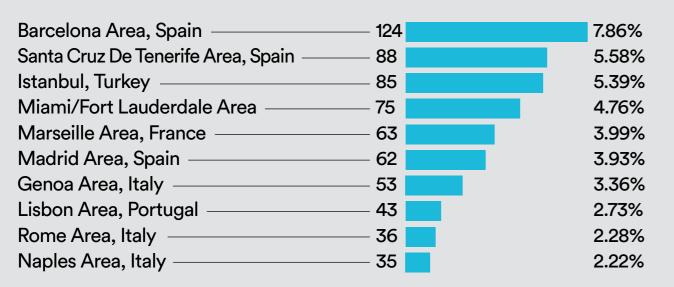
## LINKEDIN in





## **Top Locations**

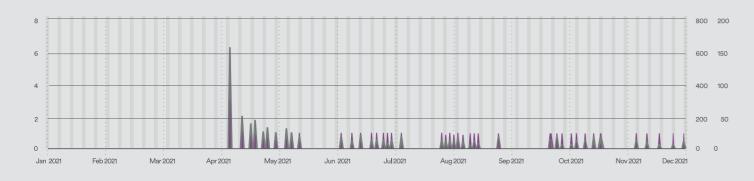
#### Followers & % of Followers



Total followers: 3.388

## **INSTAGRAM & YOUTUBE**

Instagram data



**Posts** 

49

Interactions

909

**Impressions** 

Organic Impressions

**Paid Impressions** 

5,602

5.602

Video views

259

391

Followers

**New Followers** 

**ER** per Impression

16.226%

391

Avg. Interactions

18.55

Likes

857

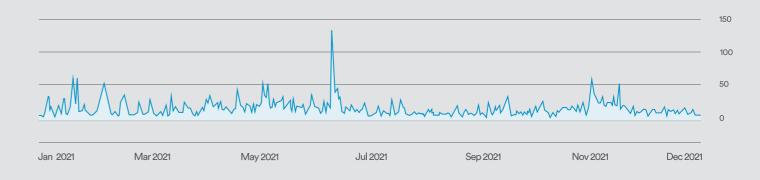
Comments

38

Saved

14

Youtube data



**Views** 

4,8 mil

View time (hrs)

141,2

Subscribers

+39

#### Website data

Visit users 2020

Visit users 2021

17.748

23.718

Visit users increase in a year +33,63%

Sessions 2020

Sessions 2021

27.971

33.514

Sessions increase in a year +19,82%

Page views 2020

Page views 2021

74.093

86.133

Page views increase in a year +16,25%

#### Facebook data

Followers 2020

Followers 2021

Followers increase in a year +17,80%

Twitter data

Followers 2020

Followers 2021

1.750

1.835

Followers increase in a year +4,85%

Mentions 2020

Mentions 2021

130

297

Mentions increase in a year +95,39%

Linkedin data

Followers 2020

Followers 2021

Followers increase in a year +28,24%

Youtube data

Views 2021

4.800.000

2021

# USING DIGITAL RESOURCES AS A MEAN OF COMMUNICATION

## **SOCIAL MEDIA CAMPAIGNS**

#### FB & IG Ads - #CruiseTheMed Campaign

- UK & Ireland and Germany markets
- Each ad runs around 15 days
- Each ad reached audience of about 7,500 users

#### Check all:

https://youtube.com/playlist?list=PLo4-E5PV9Ho5UQb-nbSkg0-3iegAFyjiOr

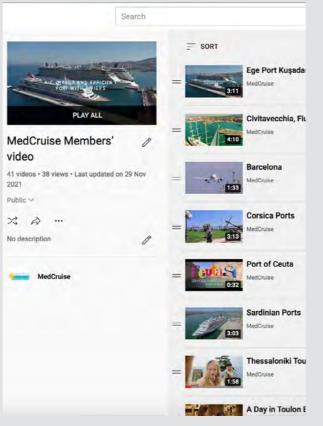
#### Video Campaign | #SafeToCruise

- 41 Port and Associate members participated
- Videos published on all social media channels, including Instagram stories
- A special section for these video was created inside the Youtube channel "MedCruise members videos"

#### Check all:

https://www.youtube.com/playlist?list=PLo4-E5PV9Ho4Tsz-n8iVt6CEvOa32dIVSm

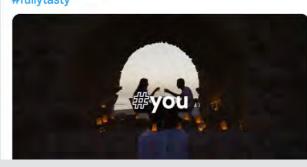








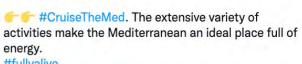












#fullyalive





## **NEW CHANNELS**

Instagram profile: @medcruise.official

Launched on April 19, 2021. It has grown from zero to 400 followers



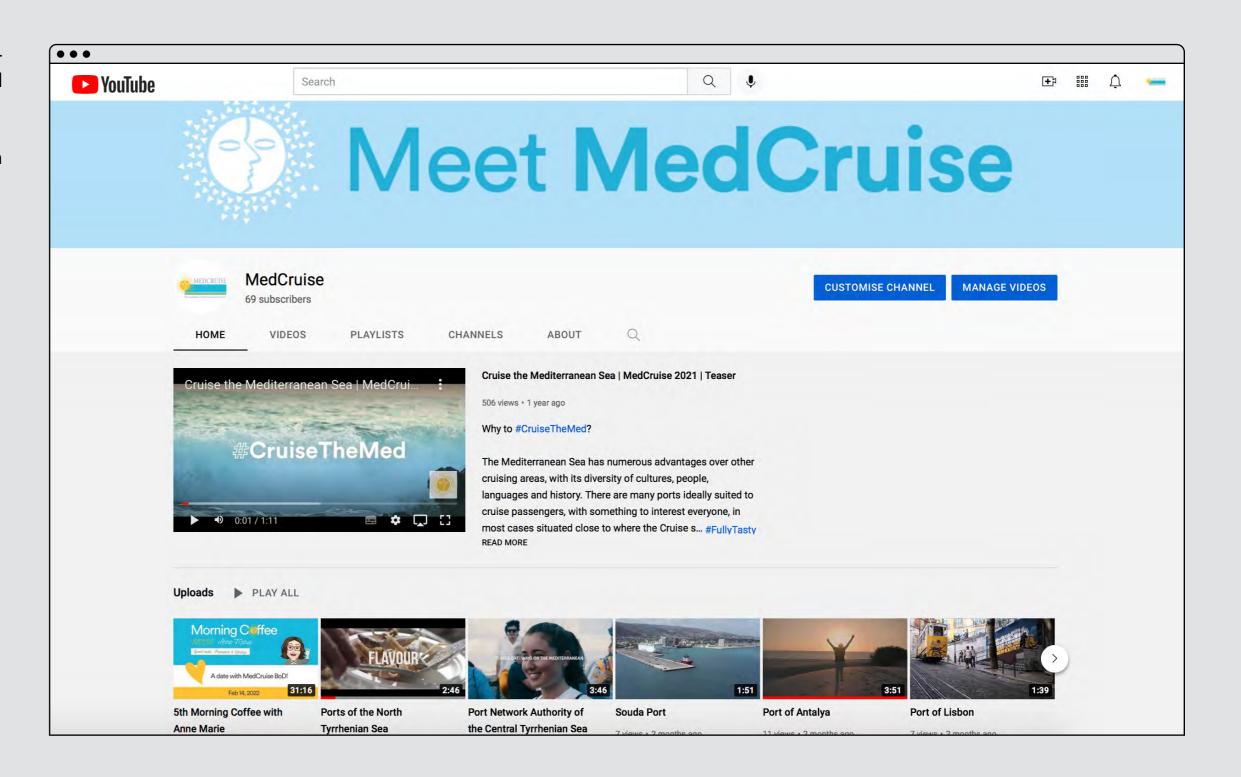




## **NEW CHANNELS**

YouTube channel: for webinars, online meetings and other audio-visual content: https://bit.ly/3uJSts0

Launched in 2020, it has grown from 21 subscribers to 69 subscribers



## NEW ONLINE COMMUNITY launched September 2021

#### What is the MedCruise online community?

A new social platform designed for MedCruise members only, to stay connected and informed on our Association life.

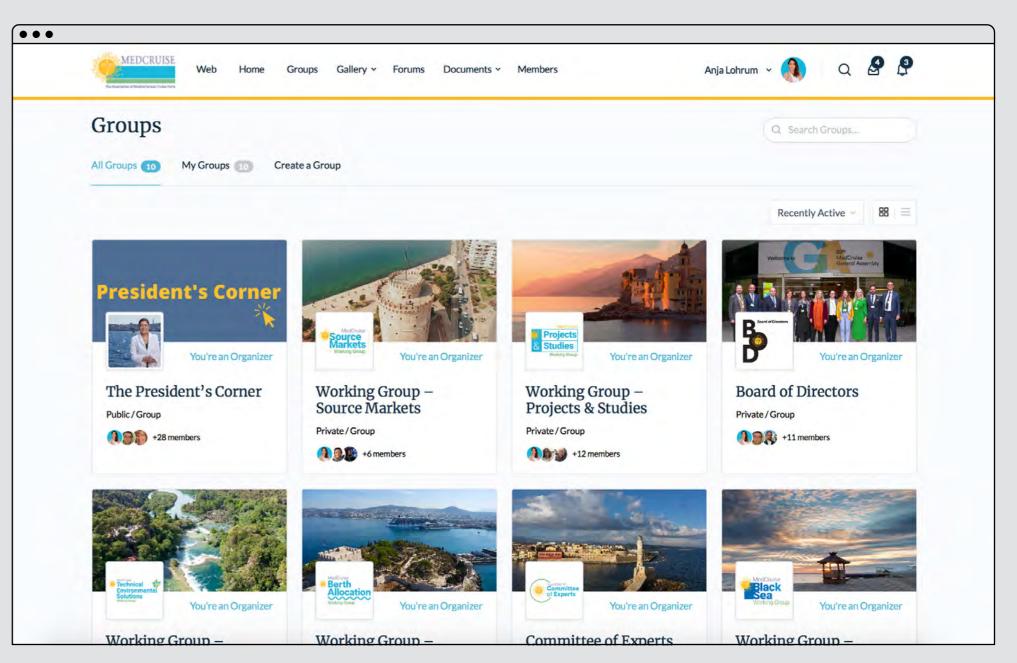
Includes all the MedCruise private area files, documents, photo gallery, while new features like forums and private chat can be used to discuss topics of common interest and exchange opinions, ideas, knowledge, share best practices and information. The Working Group option will make even more effective and efficient the work of all WGs.

The new MedCruise online community:

- Replaces the Members' Only section (private area).
- You can access it with the same username and password.
- Upgrades the communication within members and between Secretariat and members.
- MedCruise members will be available to track the work of our Association, Working Groups, discussions, documents and be always updated.

https://youtu.be/Fgltx81JP1k





## **WEBINARS**

#### 10/02

"Public health emergency contingency plan at ports EU HEALTHY GATEWAYS advice"

MedCruise was coorganiser of this webinar session where BoD members Ms Vicky Mitrou, Director of European Affairs; and Ms Cristina de Gregori, Head of the MedCruise COVID-19 Committee of Experts and Director responsible for Studies and Projects, were moderators.

#### 23/02

The impact of the COVID-19 on the cruise, ferries and cargo ports

Featuring keynote speaker Patrick Verhoeven, Director General of the International Association of Ports and Harbours (IAPH). Moderated by Philippe Guillaumet, General Secretary of the MEDports and Aziz Güngör, MedCruise Director of Cooperation with other Associations. Foreword by Patrick Verhoeven, Managing Director, International Association of Ports and Harbors; and the testimonies of MedCruise members Jean-François Suhas, President, Marseille Provence Cruise; Luís Manuel Pinheiro Machado Luz, Azores ports; and Tanger Med Special Agency Representative.

https://youtu.be/yAt3fNo3Vlk

#### 15/06

COVID-19 main challenges and the way forward. Implementation of new protocols, tools and legislation

EU HEALTHY GATEWAYS Joint Action will focus on stakeholders' actions (port authority, port terminal operator, shipping agent, municipality, local hospital, etc.) that are foreseen in the context of the tool for contingency plan development and assessment at ports.

https://youtu.be/A-MyYl3s7Qw









## **WEBINARS**

#### 27/10

Serving cruise & ferries: Crisis generated, opportunities and adjustments

MedCruise and MEDports held the last of their webinar series, in which MSC, Taranto and Marseille ports shared the opportunities generated in the last year and a half.

https://youtu.be/4kod8K6q2x0

#### 06/10

**Green Solutions for Ports** 

The online discussion on Green solutions for ports moderated by Director of Sustainability & Environmental Issues, Valeria Mangiarotti, involved panelists Valter Selén, ESPO; Michael McCarthy, <u>Cruise Europe</u>; Even Husby, Port of Bergen, Norway; and Tom Strang, Carnival Corporation & plc.

A topic of high interest and importance within the Energy Efficiency and Environmental Sustainability Working Group of MedCruise.

https://youtu.be/cE6roC-40mk





2021

# MAJOR CRUISE EVENTS WHERE THE ASSOCIATION WAS PRESENT

#### 20/01

VIRTUAL GLOBAL MARITIME EVENT

MedCruise Senior Vice President and Director of Sustainability & Environmental Issues, Valeria Mangiarotti, was part of the panel on the latest developments in ship power supplies: LNG facilities and sustainable performance using a low-sulphur strategy at the Virtual Global Maritime event.

#### 03-04/02

4TH SMALL-SCALE LNG SUMMIT 2021

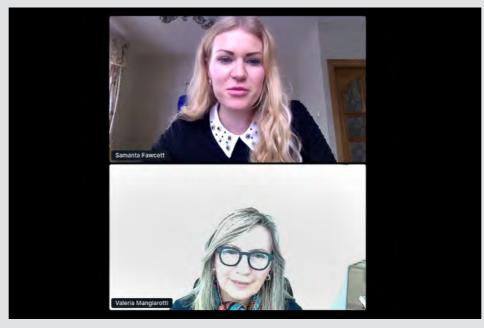
MedCruise Senior Vice President and Director of Sustainability & Environmental Issues, Valeria Mangiarotti - Port Network Authority of the Sardinian Sea, participated at the session "The future outlook for European Ports and its contribution to the LNG industry" during the **4th Small-Scale LNG Summit 2021.** 

#### 25/02

3RD CABO VERDE SHIPPING FORUM

MedCruise director of Membership and finances Elisa Zamora Hernández from Tenerife Port participated at the **3rd Cabo Verde Shipping Forum** together with another MedCruise member: Alcídio Lopes ,CEO at ENAPOR, Ports of Cape Verde.







#### 02-02/03

3RD GREENTECH IN SHIPPING VIRTUAL FORUM

MedCruise Senior Vice President and Director of Sustainability & Environmental Issues, Valeria Mangiarotti, moderated the panel discussion on European ports' Sustainability Agenda.

#### 09-10/03

GLOBAL LNG BUNKERING EXPERIENCE

MedCruise Senior Vice President and Director of Sustainability & Environmental Issues, Valeria Mangiarotti, participated at the panel "Accelerating the adoption of LNG and its bunkering in the Mediterranean" that took place during the **Global LNG Bunkering Experience event**, along with Dr. Sotirios Manolkidis, Vice-President, Greek Regulatory Authority for Energy; Franco Porcellacchia, VP Sustainable Innovation & Infrastructural Development, Costa Group; Eduardo Perez Orue, Director, Small-LNG. com; and Henrik Domanovszky, Chief Technical Director, LNG.hu Engineering.

During the session an important debate took place on the use of LNG versus OPS.

#### 25/05

6<sup>TH</sup> POSIDONIA SEA TOURISM FORUM (PSTF)

MedCruise was Silver Sponsor of this international conference and exhibition dedicated to the cruise sector in the East Med.

- MedCruise President Aris Batsoulis; Zohar Rom, Head of Cruises, Tourism, Marketing Communication & PR, MedCruise member Haifa Port; Figen Ayan, Med-Cruise member of the BoD and Chief Port Officer, Galataport Istanbul; and Captain Weng Lin, Deputy CEO, #MedCruise member Piraeus Port Authority S.A, were speakers on session 4: Impact of Covid-19 on Ports
- MedCruise Vice President Laura Cimaglia, was a speaker on session 2: Impact on Shore excursions & Destination management with new Health Protocols.
- Minas Papadakis, CEO, MedCruise member Port of Heraklion, was a speaker on session 3: The "Green Deal" and the Environmental Challenges Ahead







#### 18/05

# LANDING - NEW TRENDS ON TOURISM COMMUNICATION

MedCruise participated in the event "Landing - New Trends on Tourism Communication" presenting its new marketing campaign #CruiseTheMed as a case study. Landing is an annual event in which professionals from the audiovisual, tourism, marketing and advertising industries share their ideas and experiences.

#### 09/06

#### **WISTA MED CONFERENCE 2021**

Medcruise Senior Vice President, Valeria Mangiarotti and Maria Cano, Cruise manager from ports of Catalonia were among the speakers at the session "Shipping in MED: in the dawn of a new era" that was hold during Wista Med Conference 2021.

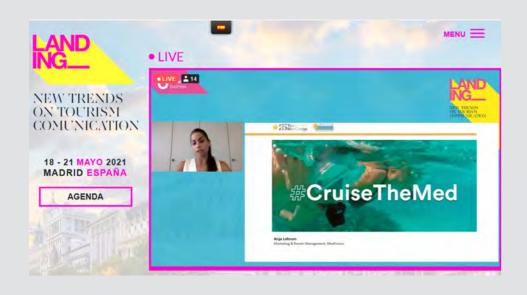
#### 27-30/09

#### SEATRADE CRUISE GLOBAL

MedCruise Secretary General, Aimilia Papachristou, was part of the jury for the Seatrade Cruise Awards 2021 ceremony that took place during the welcome reception at Seatrade Cruise Global on Tuesday 28 September 2021.

MedCruise was also present at Seatrade Cruise Global 2021 through the online platform as a PREMIUM exhibitor.

MedCruise Vice President Laura Cimaglia together with Rebekah Keeler, Cruise Europe Cruise Department, ABP port of Southampton, participated at the online session on Regional Sustainability and Restart Developments.









#### 20-22/10

**GREENPORT CRUISE & CONGRESS** 

Valeria Mangiarotti, MedCruise director of Sustainability & Environmental Issues represented the association the 16th edition of GreenPort Cruise & Congress at Piraeus, which covered a range of themes including the EU's new climate plan, financial and technical challenges to onshore power supply, ports getting ahead for new fuels, collaborative community projects, sustainable transport and logistics in the hinterland connections of the port, eco-cruise ships and sustainable cruise initiatives in Europe.

#### 22/10

INTERNATIONAL CRUISE CONGRESS (ICCTA SUNCRUISE)

Elisa Zamora, MedCruise Director of Finance and Membership, attended the International Cruise Congress (ICCTA Suncruise) that took place in Andalusia where she was a speaker in panel "The Sustainable Port Profile".

#### 29/10

ITALIAN CRUISE DAY

The Italian Cruise Day has become a must-attend event for professionals of the Italian cruise industry. A well-known and appreciated event, that this year was again sponsored by MedCruise and where our Senior Vice President and Director of Sustainability & Environmental Issues, Valeria Mangiarotti had the honour of delivering the Official Opening speech together with the President of Assoporti and the CLIA Italy Chairman.



OCT Piraeus 22 2021 Greece





#### 17-18/11

**INTERNATIONAL CRUISE SUMMIT 2021** 

A high-level international professionals from all sectors of the cruise industry, in which MedCruise sponsored Session 3: THE 2021 SENSE CHECK FOR THE FUTURE. Also Aimilia Papachristou, MedCruise Secretary General, was the moderator at Session 5: RECOVERING SALES AND REVENUES with the participation of Jo Rzymowska, VP & Managing Director EMEA CELEBRITY CRUISES; Bob Dixon, Director EMEA and Asia Sales CUNARD LINE; Eamonn Ferrin, VP International Business NORWEGIAN CRUISE LINE; and Roberto Alberti, Chief Commercial Officer, COSTA CRUISES

#### 18/11

2021 GANGWON CRUISE FORUM IN KOREA

MedCruise president was a speaker at the 2021 Gangwon Cruise Forum in Korea, at the session entitled: Suggestions for Gangwon Tourism Policy as Cruise Destination. "MedCruise's major strength is its expertise in the cruise industry for ports and destinations. MedCruise can show the way and be a model or lighthouse for other areas and continents such as Asia for the future. We, as MedCruise, look forward to creating new collaborations with other countries and seas", said Figen Ayan.

#### 19/11

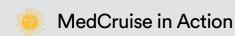
MEDATALK CONFERENCE

Mediterranean Cruise Industry Conference that organised by ASCAME during the MedaWeek2021. Figen discussed about the main consequences of the impact of the COVID-19 outbreak, the cruise industry and safety and outlining the future of the cruise sector as a key economic driver in the Mediterranean region. Mar Perez, Head of Cruises, Barcelona port and Pino Musolino President of the Port Authority of Centre North Tyrrhenian Sea, both MedCruise members, were also intervened to the discussion held on Friday 19 November.









#### 24/11

**MEDITERRANEAN SHIPPING SUMMIT 2021** 

MedCruise BoD member Valeria Mangiarotti was a speaker at the Mediterranean Shipping Summit 2021, which, with the "Future" as the theme for the agenda, focused on opportunities and challenges of the Mediterranean Sea as well as stimulates the integration of Turkish Shipping Industry to International Markets.



## **MEDCRUISE STATISTICS**

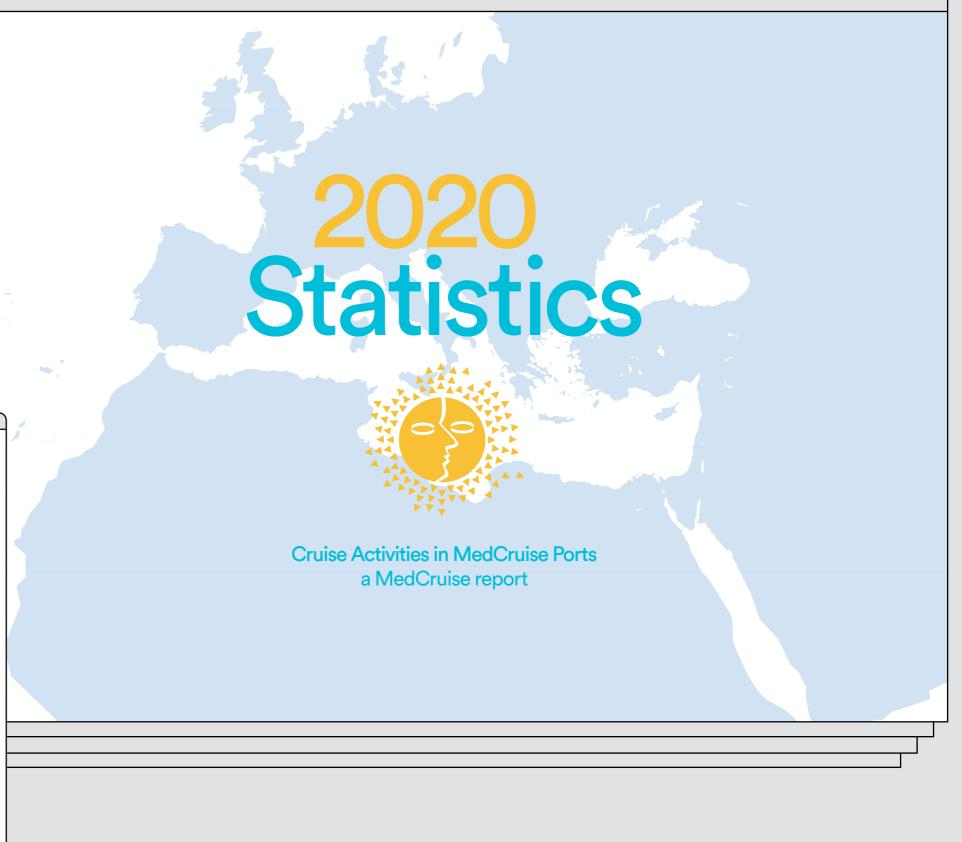
MedCruise presents 2020 statistics, proving a better understand of the impact of Covid-19 on cruise ports in the Mediterranean and its adjoining seas

The year 2020 was an unprecedented year for the cruise world, influenced by the COVID-19 pandemic. In March 2020, cruise-shipping activities were suspended around the world. MedCruise has worked intensively to secure the implementation of all applicable protocols and to create the conditions for the safe resumption of cruise activities.

https://www.medcruise.com/2020-statistics-cruise-activities-in-medcruise-ports



•••



# THE COVID CRISIS AND ITS IMPACT

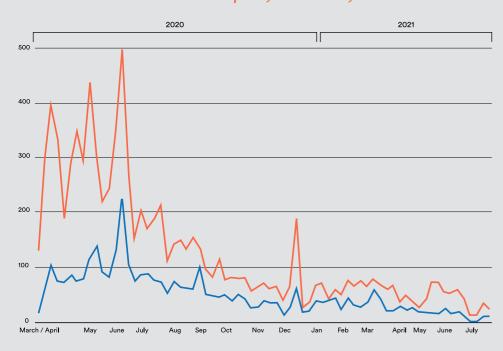
## THE COVID CRISIS AND ITS IMPACT

# MEDCRUISE DATA: CRUISE OPERATIONS RESTART & CRUISE SHIPS LAY-UPS

Data collected since March 2020 until August 2021

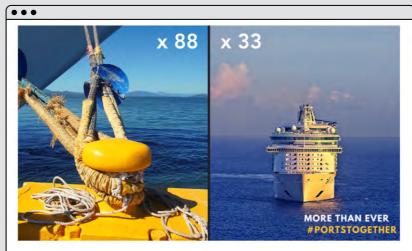
Committed to its members, MedCruise kept a constant and updated stream of information during the COVID-19 crisis. Every week, a chart showing the expected date of resumption of Cruise Lines operations was published on social media. In addition, a short report was uploaded to MedCruise website, and its impact was tracked every week. A peak of viewers was reached in June 2020 when almost 500 users checked it online.

#### Cruise Lines Come Back Report, WEBSITE, 2020 & 2021

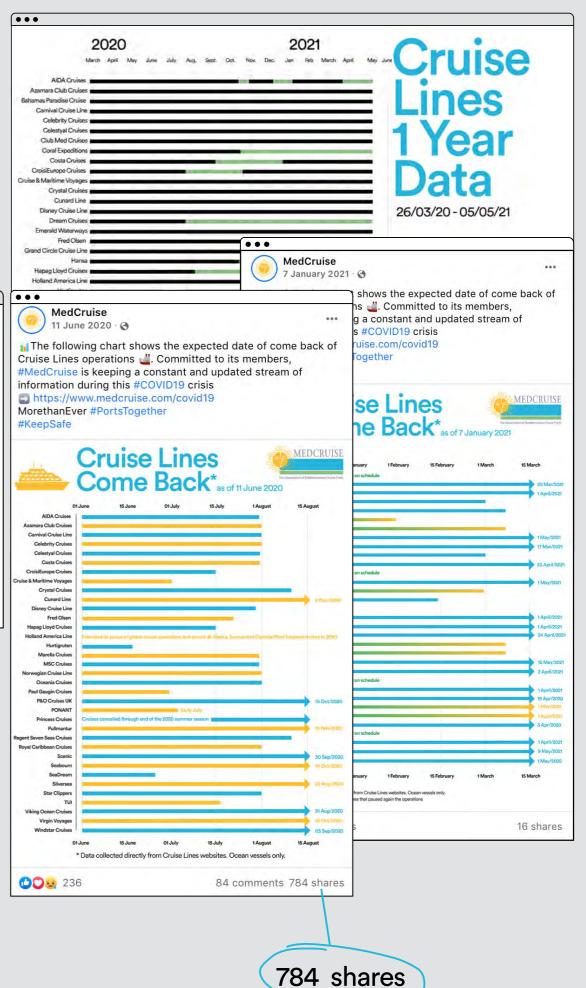


Additionally, the number of cruise ships being sheltered by the Med and adjoining seas was updated and posted every Tuesday on MedCruise social media with significant impact.

https://www.medcruise.com/medcruisedata



MedCruise UPDATE to August 3, 2021: The Med and adjoining seas are currently shelter for 88 cruise ships throughout the #COVID19 crisis. Moreover, 33 cruise ships are currently cruising the med. More than ever #PortsTogether.



2021

## THE COVID CRISIS AND ITS IMPACT

## POST COVID-19 COMMITTEE OF EXPERTS

#### 09/02

Post COVID-19 committee of Experts

5th online meeting of the "Post COVID-19 committee of Experts" where members shared their opinions and views on the current situation. The Association follows the developments since the outbreak of the pandemic.























#### 27/04

Post COVID-19 committee of Experts

6th online meeting of the Post COVID-19 committee of Experts, closely following the resumption of the cruise activities and working on updating the latest developments since the outbreak of the pandemic.























## THE COVID CRISIS AND ITS IMPACT

## POST COVID-19 COMMITTEE OF EXPERTS

12/05

Post COVID-19 committee of Experts

MedCruise welcomes this first revision of the joint EM-SA-ECDC guidance on the gradual and safe resumption of operations of cruise ships in the European Union. The guidance addresses health-related issues for passengers, crews and on-shore communities, in order to mitigate the risk of COVID-19 transmission. MedCruise has actively contributed to the revision of the guidance via the Post COVID-19 Committee of Experts.







2021

#### **WORKING GROUPS**

#### BLACK SEA WORKING GROUP

MedCruise continues leading this initiative with the main objective of opening the maritime borders for cruises between Greece and Turkey which will serve as an incentive for the resumption of cruise activities in the entire Black Sea region.

#### 7<sup>th</sup> Meeting 28.01.2021











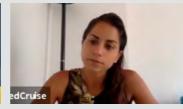






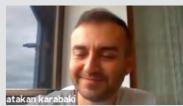
#### 8<sup>th</sup> Meeting 22.07.2021



















#### 9th Meeting 02.09.2021









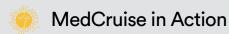










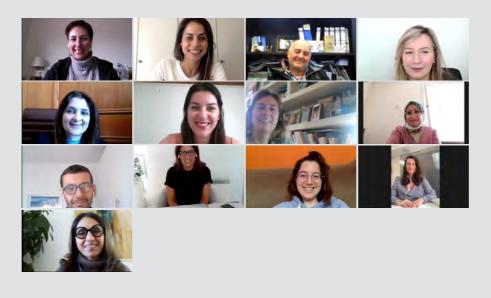


#### **WORKING GROUPS**

### ENERGY EFFICIENCY AND ENVIRONMENTAL SUSTAINABILITY WORKING GROUP

Led by Valeria Mangiarotti, the former Energy Efficiency and Environmental Sustainability, now Technical Environmental Solutions Working Group works towards MedCruise commitment to sustainable cruise activities.

#### 4th Meeting 15.02.2021



#### 5<sup>th</sup> Meeting 23.03.2021



#### 6<sup>th</sup> Meeting 13.05.2021



#### 7<sup>th</sup> Meeting 01.09.2021





#### **WORKING GROUPS**

#### **NEW WORKING GROUPS** WORKING GROUP ON CRUISES AND PORT CITIES

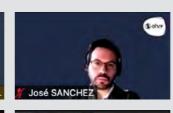
After signing an MoU in April 2021, AIVP and MedCruise have established a dialogue on key topics related to cruises and port cities.

With the aim of reflecting and sharing best practices that can facilitate better coexistence between port cities and cruises, MedCruise and AIVP launched a new joint Working Group focused on sustainable port-city relationships and cruises.

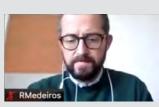
#### 7<sup>th</sup> Meeting 28.01.2021































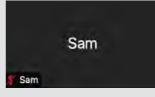




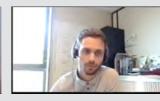
















The Morning Coffee initiative was launched in February 2021, being hosted by Laura Cimaglia and Nicky Guerrero.

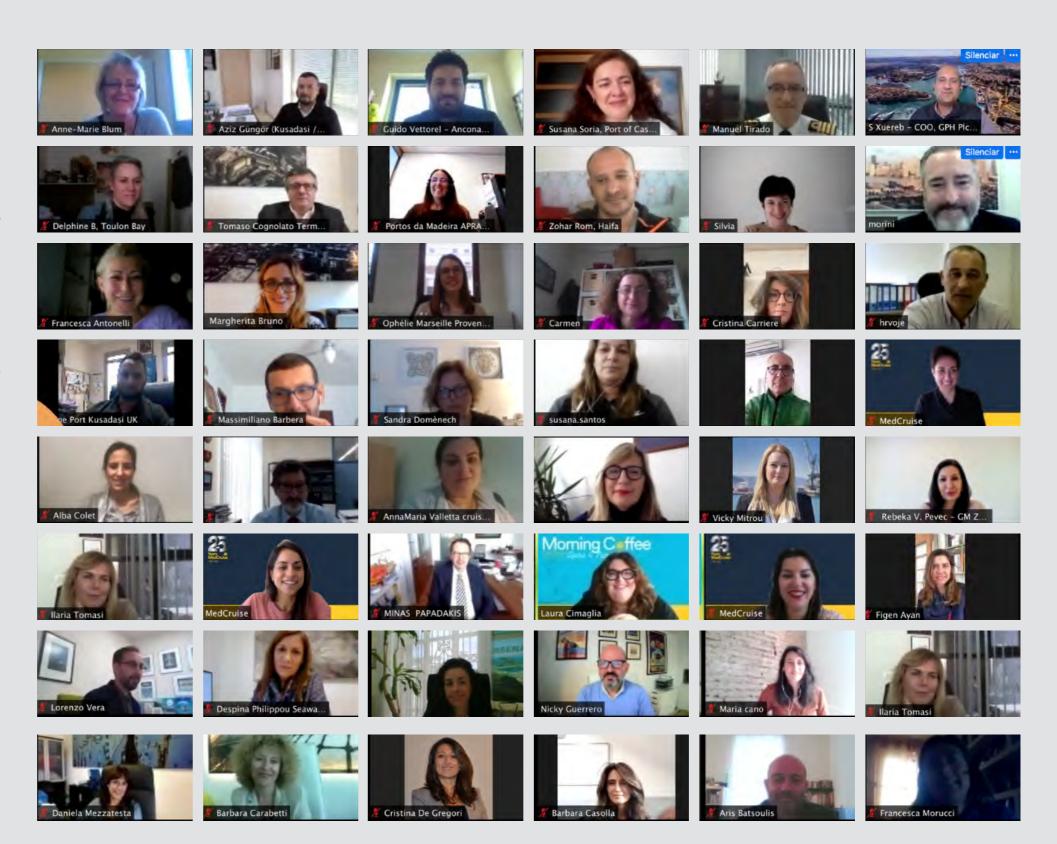
The idea behind the Morning Coffees is to meet, discuss common topics and share ideas and experiences, as we do at the office with our colleagues drinking the coffee in the morning in an online session.



#### 08/02 The 1<sup>ST</sup> Morning Coffee

Moderated by Laura Cimaglia and Nicky Guerrero the first Morning Coffee had, in the centre of discussion the ports that had cruise operations during summer under new protocols and rules.

They where joined by colleagues Malcolm Morini (Civitavecchia/Fiumicino/Gaeta), Minas Papadakis (Heraklion) and Stephen Xuereb (Valletta) who shared their experiences from the resuming of the cruise activities at their ports and the 'new' normality.

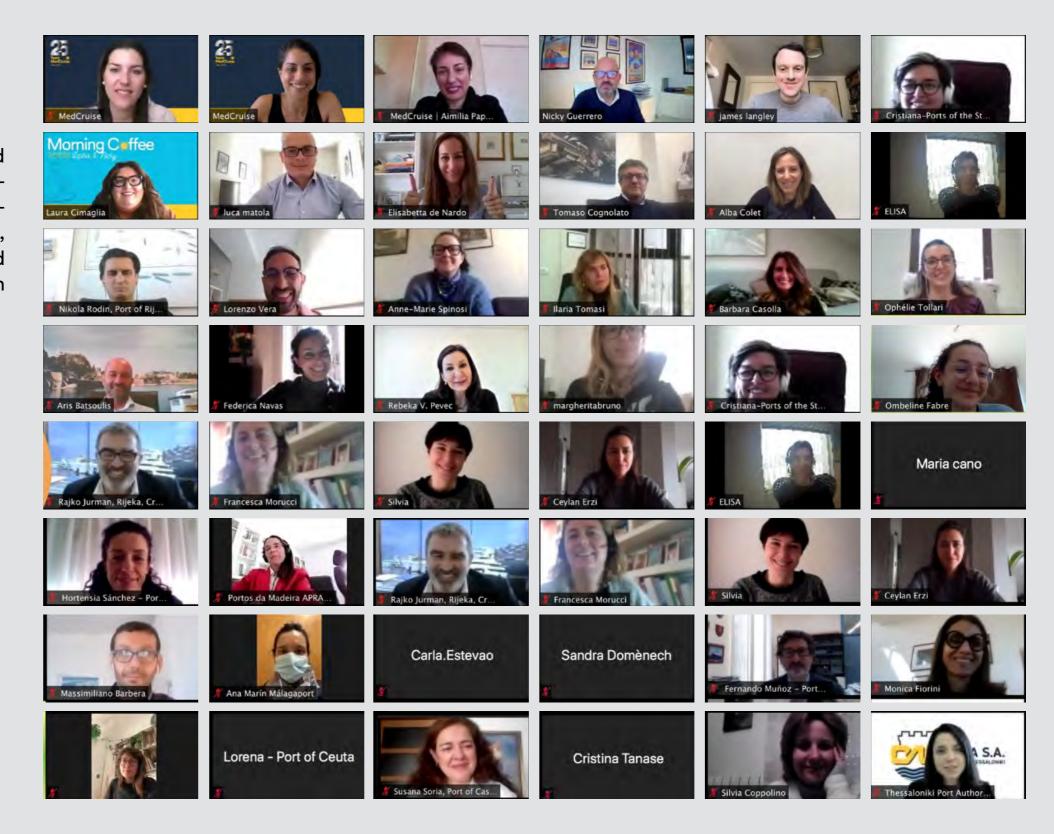


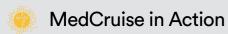
2021

#### THE MORNING COFFEES

01/03
The 2<sup>ND</sup> Morning Coffee

The second Morning Coffee with Laura and Nicky, featured James Langley, Director of Marine and Technical Operations, Saga Cruise Line; Elisabetta De Nardo, Vice President Port Development, MSC Cruises, and Luca Matola, Senior Advisor to the CEO, MSC Cruises who discussed on the health protocols implemented in cooperation with ports and destinations in order to be safe to cruise.

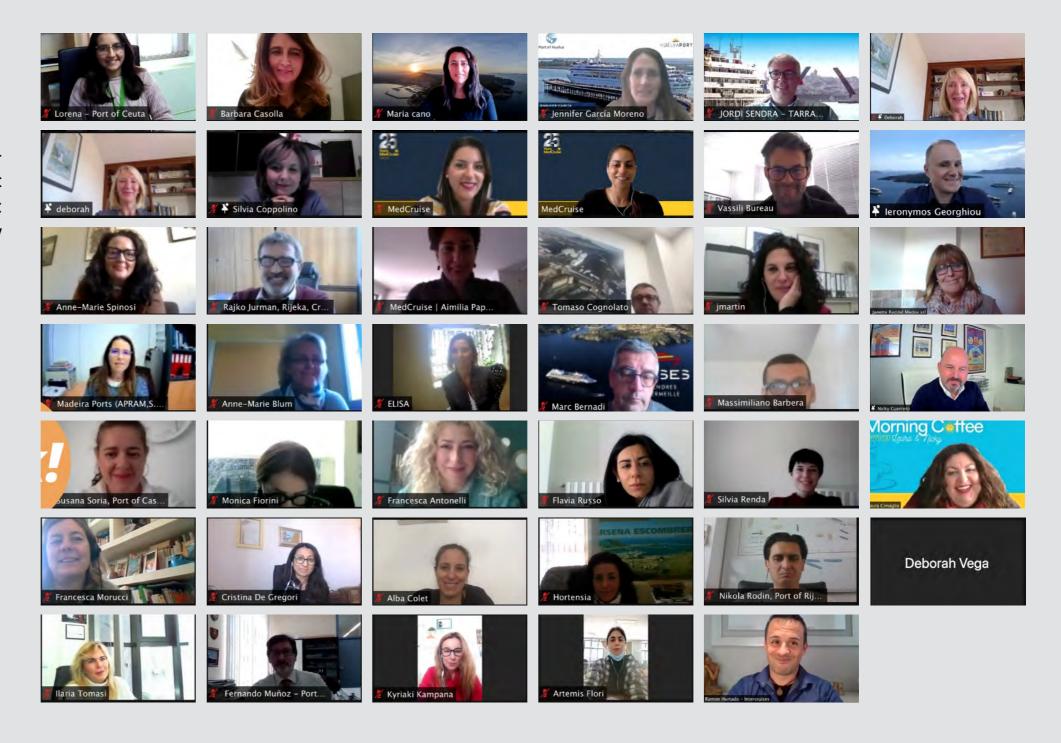




#### 22/03

The 3<sup>RD</sup> Morning Coffee

The second Morning Coffee with Laura and Nicky, Med-Cruise Associate members Intercruises Shoreside & Port Services, Medov S.r.l. and Seaway Shipping and Tourist Services shared their experience operating in the new normal and the changes in the destinations.

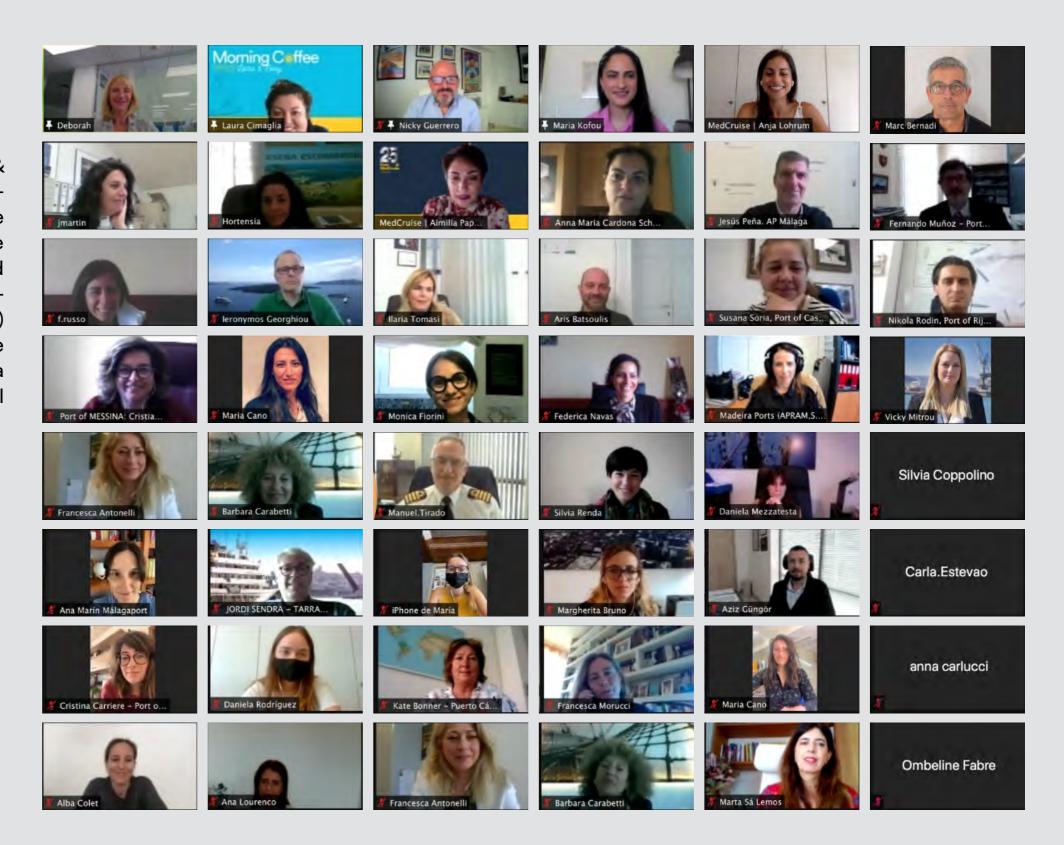


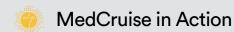
2021

#### THE MORNING COFFEES

09/04
The 4<sup>TH</sup> Morning Coffee

MedCruise Associate members Intercruises Shoreside & Port Services, Medov S.r.l. and Seaway Shipping and Tourist Services a Laura and Nicky, were joined by MedCruise associate member, Intercruises to continue the debate on the shorex activities and services in the so-called "new normal", while for the first time MedCruise welcomed a Travel Blogger (Travelstories From My World) who shared with our members her recent experience of travelling aboard two cruise ships (MSC and Costa Cruises). their experience operating in the new normal and the changes in the destinations.





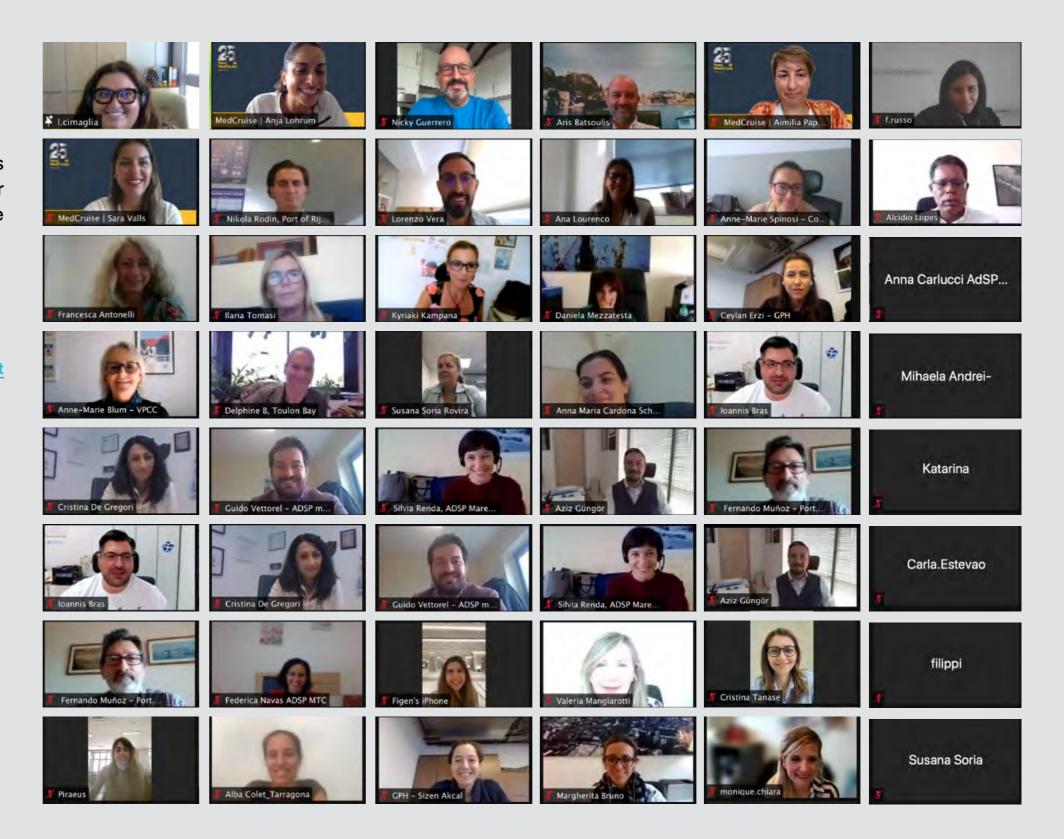
#### 11/10

The 5<sup>TH</sup> Morning Coffee

Laura welcomed Nicky Guerrero to say farewell to his fellow colleagues following his retirement from Gibraltar Tourist Board. Also, MedCruise Secretariat presented the new online community of our Association.

#### DID YOU MISS THEM?

You can watch all MedCruise Morning Coffees here https://www.medcruise.com/events/morning-coffee-the-podcast







#### **MEDCRUISE PDC 2021**

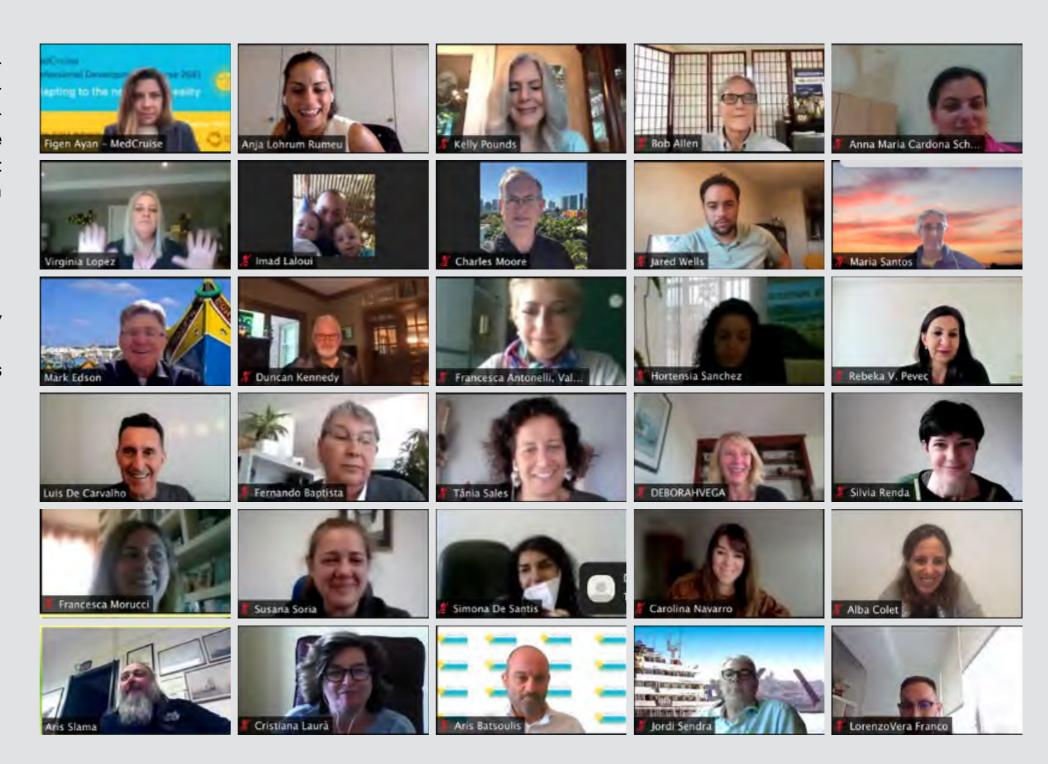
#### **ADAPTING TO THE NEW CRUISE REALITY**

MedCruise PDC 2021 was held on Monday 26 & Wednesday 28 April. A two-day online event aiming to provide content for participants of different professional and knowledge backgrounds, while for the first time, MedCruise members had the opportunity to invite stakeholders that closely work with at the destination (Municipality, Tourism Boards, Chambers of Commerce, etc.).

#### Topics covered:

- Introduction to cruising to the new reality
- Adapting to the new cruising reality: strategy & policy
- Adapting to the new cruising reality: shore excursions
- Port and destination development
- Cruising in the future

Organised by MedCruise in cooperation with Cruise Knowledge Club.



#### **MEDCRUISE PDC 2021**

#### **PDC FACTS**

- 99 representatives of port members, 23 representatives from associate members and 117 destination stakeholders invited by MedCruise members were the synthesis of a unique audience. PDC21 is aiming to provide content for participants of different professional backgrounds with 8 CEOs, 11 General Managers and 11 Head of Departments to actively participate.
- Among the 239 participants that followed this year's online edition of the #MedCruise Professional Development Course, there were 21 different nationalities.
   Definitely a very inspiring experience!

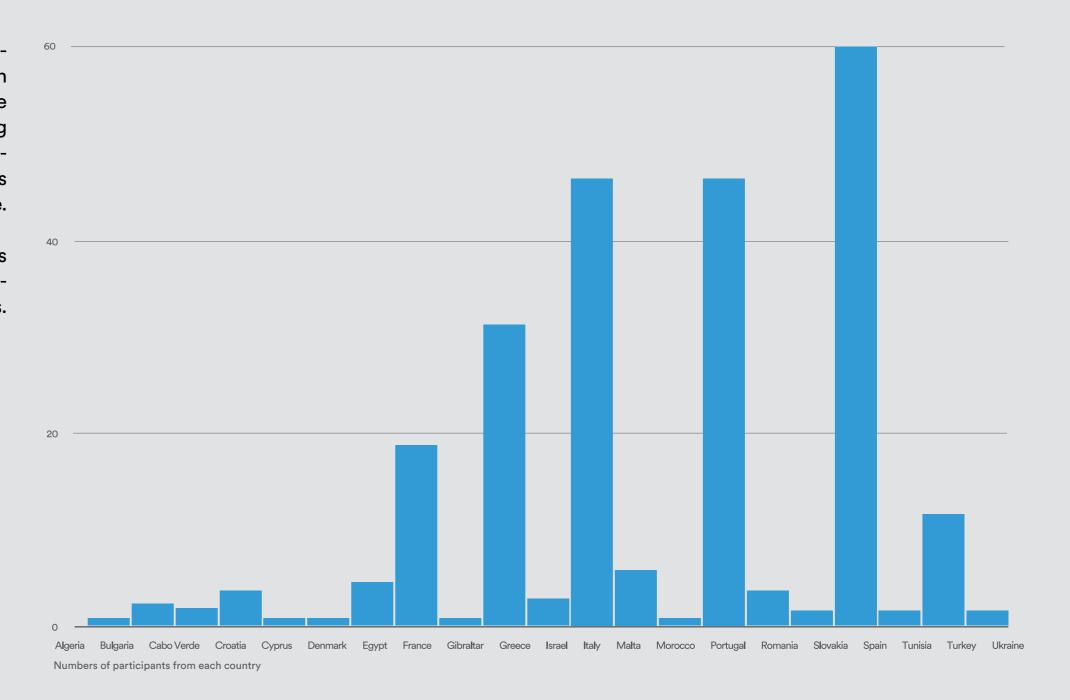
DID YOU MISS IT?

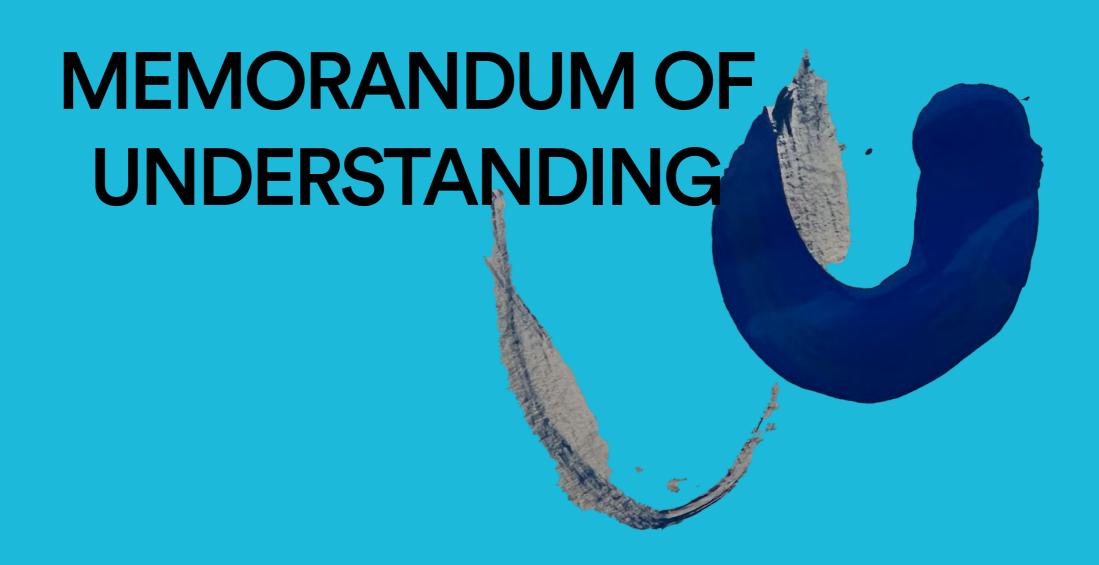
Link to the Video (Session 1)

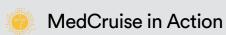
https://youtu.be/ESqqXB2fUXE

Link to the Video (Session 2)

https://youtu.be/l6Ho82kyjC4







#### **MEMORANDUM OF UNDERSTANDING**

#### 21/04

MedCruise and AIVP signed a MOU on April 21 with cruise ports and port-cities at the centre of interest.

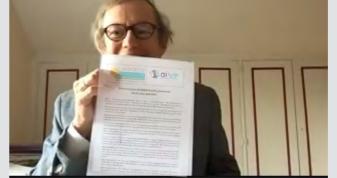
The common grounds for working together are vital: dialogue and cooperation between stakeholders, exchange of best practices between cruise ports and cities around the world, enhancing the social integration of ports and promoting sustainable cruise growth.





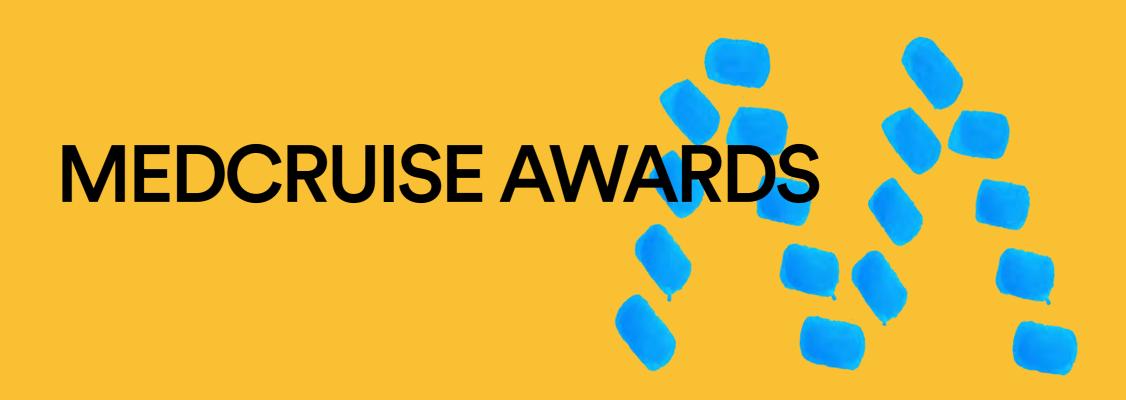












#### **MEDCRUISE AWARDS**

The third edition of the MedCruise Awards and the 25th Years Anniversary were celebrated on June 11, 2021. The online event was co-hosted by the Port Network Authority of Central-Northern Tyrrhenian Sea, which presence expands to include the birthplace of MedCruise.

For the third year, MedCruise- the largest cruise port association- awarded the adaptation and resilience during a year that the world still faces a global health crisis. Awarded the influencing social media strategies. Awarded innovative environmental projects that promote sustainability. Awarded its media partners and recognised the role of institutions that provided the tools for the safe resumption of the cruise activities.

But also MedCruise awarded the devotion, the excellence and the commitment to MedCruise life.

**DID YOU MISS IT?** 

https://youtu.be/6N7b8d0o7Ag

The Awards categories of MedCruise Awards 2021 were eight.
Four awarded to most voted by cruise industry nomination of each category.
Three were 25 Years special and the MedCruise Honorary Award.

MEDCRUISE Best Social Media AWARDS Award	Port Authority of Valencia Spain
MEDCRUISE Adaptation and Resilience AWARDS Award	Heraklion Port Authority Greece
MEDCRUISE Best Cruise AWARDS Article Award 202	At home in the Med, Jon Ingleton – Cruise & Ferry Review
MEDCRUISE Environmental Responsibility AWARDS Award	Galataport Istanbul Turkey
MEDCRUISE The MedCruise Honorary AWARDS Award	EU Healthy Gateways Joint Action
MEDCRUISE Devoted Member AWARDS Award	Fernando Muñoz, Business Development Director Port Authority of Cartagena, Spain
MEDCRUISE Commitment to MedCruise Life AWARDS Award	Carla Salvado, MedCruise Honorary President and Deputy General Manager Commercial and Marketing Port of Barcelona, Spain
MEDCRUISE Lifetime Recognition AWARDS Award	Catherine Lafon Head of the Cruise Port Promotion Cruise Port of Sete, France

#### **MEDCRUISE AWARDS**

"Exactly 25 years ago, on 11 June 1996, in Rome, 24 visioners from the cruise ports of Ajaccio, Ancona, Barcelona, Brindisi, Civitavecchia, Genoa, La Goulette, Livorno, Malta, Monaco, Naples, Palermo, Piraeus, Suez Canal, Tarragona, Trieste, Venice and Volos established MedCruise, the Association of Mediterranean Cruise Ports. 25 years later, responding effectively to the demands of a growing cruise industry, MedCruise members changed the last two decades in too many respects. In a period that the Mediterranean was a significant yet comparatively tiny cruise region, they thought that collective action in promoting this cruise region was essential for transforming business ideas to reality.

25 years later, responding effectively to the demands of a growing cruise industry, MedCruise members changed the last two decades in too many respects.

Investments in new cruise terminals that allow modern, big and small, cruise ships to be hosted in some of the best terminals worldwide, developed sophisticated cruise strategies, reformed operational practices, reorganised the ownership and expanded the involvement of terminal operators in cruise services provision. Best practices allow the satisfactory hosting of millions of cruisers in the Med and its adjoining seas.

With the occasion of the celebration of the 25 years, today we celebrate together the 3rd edition of MedCruise Awards. Congratulations to the receivers and winners of the MedCruise Awards 2021"

Aris Batsoulis, MedCruise President (2021-2022)



#### MEDCRUISE 25th ANIVERSARY

The year 2021 marks the Silver Jubilee of MedCruise.

A very special moment for our Association. It is important for us to reflect on the past, and most significantly, to focus on the future with hope and optimism.

In MedCruise, we continue to devote our efforts in making our Association stronger and more useful for each and all of our membership.

Coming together, in 1996, was the beginning. Advancing together is our achievement. Continue working together will secure our success

Happy 25<sup>th</sup> Anniversary messages from MedCruise Port and Associate members in 23 languages:

https://youtu.be/7v\_trPqDzQs







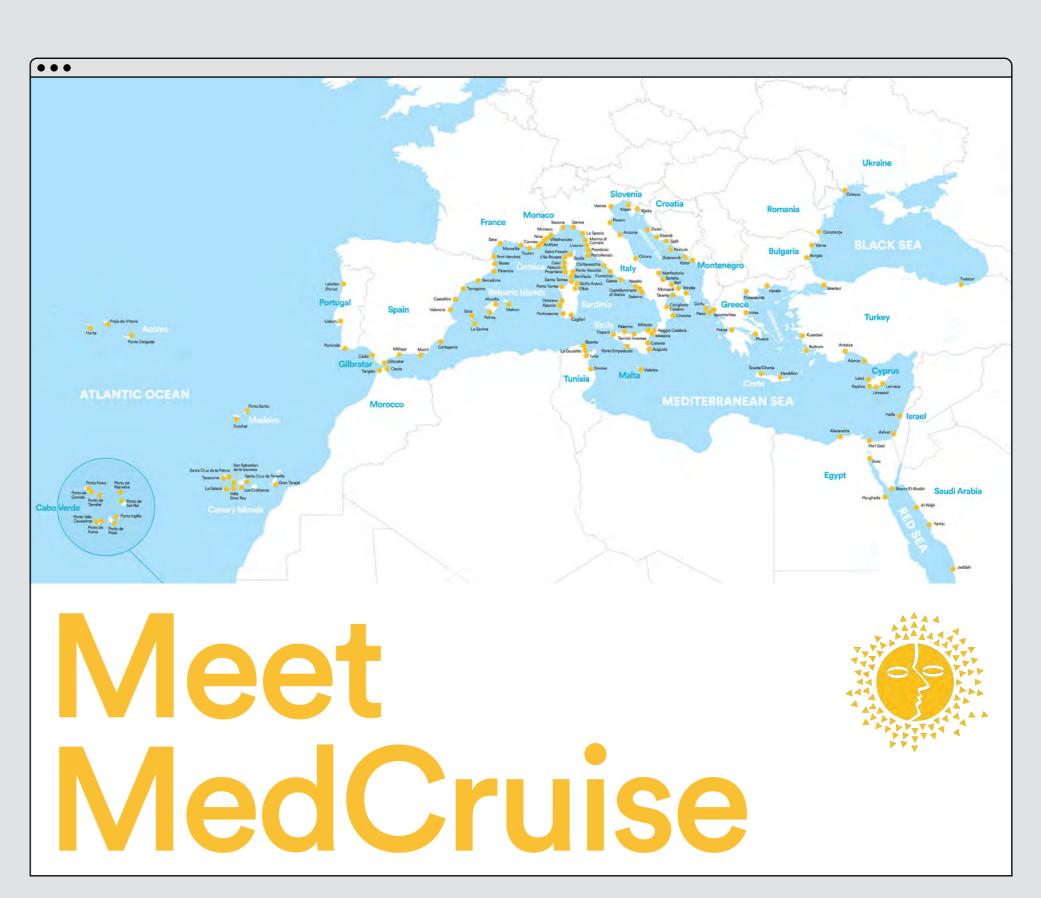


### CRUISING TO A PROSPEROUS 2022 YEAR AND BEYOND!

Although the 2021 year has been experienced with too many similarities with 2020, one more time, we have all seen that the cruise industry and every port have shown remarkable agilities to handle the global health crisis. As responsible executives of this amazing industry, we have always been looking at the horizon in a positive manner and we can allow ourselves to pause, slow down and welcome an optimistic and prosperous 2022 new year.

The Mediterranean region initiated and supported all the cruise lines to resume the cruise traffic, with a resemblance of an itinerary despite all the challenges, protocols and differences. MedCruise created the COVID19 Committee of Experts and collaborated tightly with the member ports and EU Healthy Gateways to form special and updated contingency plans. EMSA (European Maritime Safety Agency) or any active institutions have been a strong ally to support the cruise lines to be back on service. At the beginning of 2021, just one year ago, 125 vessels were in lay-up and only 5 cruise ships from 3 cruise companies were active. Today, 69 vessels from 32 brands are sailing back in the Mediterranean, while 70 are in lay-up in one of the safe ports of the Mediterranean. This would not have been achievable without the dedicated support of the crew onboard all these ships.

One more time, MedCruise Association with the cruise industry succeeded in bringing differences together and doing what we know best: connecting travellers from all around the globe in a safe manner and inscribing unforgettable memories.



On a more social note, and with our #portstogether philosophy, MedCruise initiated virtual Morning Coffees; an easy and informal platform where members discussed, exchanged ideas and shared experiences with colleagues and friends. Moreover, MedCruise continued Professional Development Courses and webinars focusing on key dynamic matters to welcome in an even better approach the cruise ships to our ports. In other words, MedCruise continued to be the main cruise association for our growth.

Another milestone in 2021, was the re-opening of the borders between Greece and Turkey. Under the leadership of MedCruise, further to steady communications with the Turkish Government, Greek Ministries and EU Healthy Gateways, Galataport Istanbul and Kusadasi were allowed to welcome cruise ships in provenance from Greece, while their high standards-health protocols have truly impressed the European Union's representatives. The support of cruise lines and CLIA Europe were instrumental in this successful outcome. Honoured to lead MedCruise Association. Along with our elected 12 board members, as the President of MedCruise Association, I am thrilled and cannot wait to work hand in hand, heart by heart with the board of directors, the port and associate members to create an epic story for the 2021-2024 mandate.

The 12 tasks of our 12-board members will shape the Mediterranean and adjacent seas' development, but our Association's priority will be the protection and well-being of our planet. And as the destinations alias the active players of the success of the cruise industry, we will act in a responsible and eco-conscious manner under the #MedCruise4ourplanet philosophy.

Our Diversity, Our Strength

Figen Ayan
MedCruise President



## ContinentsCountriesRegions

+145 Ports35 Associate Members

#### **SECRETARIAT**



anja.lohrum@medcruise.com

sara.valls@medcruise.com



## MedCruise in Action 2021

facebook/MedCruise.Association

